

## Research Publications 2012-13

**Table 1. Books Published: Summary**

S. No.	Books Published
1	Abascal, Juan R., Brucato, Dominic, Brucato, Laurel and Chauhan, Daisy (2012), "Stress Mastery: The Art of Coping Gracefully", published by Pearson Education, ISBN: 9788131785973
2	Bell, Arthur H. , Smith, Dayle M. and Chauhan, Daisy (2012), "Motivating Yourself for Achievement", published by Pearson Education, ISBN: 9788131785959
3	Bhatnagar, Jyotsna, Bajaj, Gita and Ghosh, Somnath (2012), "Innovations in People Management: Cases in Organizational Behaviour, HR, and Communication", published by MacMillan Publishers India Ltd. ISBN: 9789350593370
4	Goetsch, David L., Chauhan, Daisy and Chauhan, S.P. (2012), "Effective Leadership: Strategies for Better Results", published by Pearson Education, ISBN: 9788131785874
5	Goetsch, D. L.; Davis, S. and Mukherjee, J. (2012), "Effective Customer Service- Ten Steps for Technical Professions", published by Person Education, ISBN: 9788131785928
6	Jain, Neera & Mukherji, Shoma (June 2012) "Effective Business Communication" published by McGraw Hill, New Delhi, ISBN: 9781259001673
7	Karlins, Marvin & Kapoor, Ashok (2012), "Time Management", published by Pearson Education, ISBN: 9788131785966
8	Kumar, Lekha & Kaushik, Anjali (2012), "Fresh Fingerprints: Cases of Innovations in Public Service Delivery", published by McGraw Hill, ISBN: 9781259027826
9	Pillania, Rajesh K. (2013), "Strategy in India: A Research Book on Practice of Strategies in India" published by LAP LAMBERT Academic Publishing (March 22, 2013), ISBN-10: 3659361054, ISBN-13: 978-3659361050
10	Pillania, Rajesh K. (2013), "Practice of Corporate Strategy in India: A Research Book presenting Learning from Successful Companies" published by LAP LAMBERT Academic Publishing (March 22, 2013), ISBN-10: 3659373842, ISBN-13: 978-3659373848
11	Prasad, Rohit (2013), "Start- up Sutra: What the angel won't tell you about business and life" published by Hachette Bk Publishing Private Limited. ISBN: 9789350095768
12	Rai, S. K. and Metri, B. A. (2012), "Global Business In the Changing World", edited book published by Excel Books, ISBN: 9789350622506
13	Sharma, Radha R. (2012), Change Management and Organisational Transformation" second edition published by McGraw Hill Education, ISBN-13: 9781259001659.
14	Singh, Pritam, Bhandarkar, Asha and Rai, Sumita (2012), "Millennials and the Workplace: Challenges for Architecting the Organizations of Tomorrow", published by SAGE Publication Private Limited, ISBN: 9788132108986

**Table 2. Paper published in International Journal**

S. No.	Paper Published in International Journals
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1	Awasthy, Richa, Kalra, Satish and Gupta, Rajen K. (2012), "The organizational socialisation of young software engineers: the case study of an US subsidiary in India", published in International Journal: Indian Culture and Business Management, Vol. 5. No. 4, 2012, pp- 415-437 (32).
2	Bhatnagar, J. and Biswas. S. (2012), "The Mediator Analysis of psychological contract: Relationship with employee engagement and organizational commitment," International Journal of Indian Culture and Business Management, Vol. 5 ( 6), pp- 644-666
3	Bhatnagar, Jyotsna. (2012), "The Mediator Analysis of psychological empowerment: Reverse Casualty with strategic human resource management dimensions and firm performance", published in International Journal of Culture and Business Management, Vol. 6, No. 4, 2013, pp-
4	Biswas, S. , Verma, Arup and Ramaswami, Arti (2012), "Linking distributive and procedural justice to employee engagement through social exchange: a field study in India", Published in International Journal of Human Resource Management, Vol. 24, Issue. 8, pp- 1570-1587.
5	Cooke, Fang Lee; Saini, Debi S. (2012), "Managing Diversity in Chinese and Indian Organizations: A Quality Study", published in International Journal of Chinese Human Resource Management, Vol. 3, Issue. 1, pp- 16-32.
6	Dasgupta, Meeta & Atmanand (2013), "Efficiency in Indian Electricity Distribution through technological innovation", published in International Journal of Indian Culture and Business Management, Vol. 6(4), pp- 477-490.
7	Dasgupta, Meeta & Gupta, Rajen K. (2013), "Technological Innovation and Technology Strategy: A Public Private Comparison in Indian Power Distribution", published in International Journal of Logistics Systems Management, Vol. 14(3),pp- 426-446, 2013.
8	Dasgupta, Meeta (2013), "Exploring the Role of Technology Strategy in Technological Innovation through Mixed Methods Research", published in International Journal of Business Competition and Growth, 3(1), pp-67-88, 2013.
9	Debi, Saini S. (2012), "Labour Law Framework & Current Issues in Industrial Relations in India", published in the Journal of International Labour Brief, Vol 10, No. 10, pp- 29-41.
10	Ghosh S., Prasad R., (2012), "Telephone penetrations and economic growth: evidence from India", NETNOMICS: Economic Research and Electronic Networking, Springer, US, DOI 10.1007/s11066-012-9067-z, Vol. 13, Issue 1, pp- 25-43.
11	Ghosh, Sajal & Prasad, Rohit (2012), "Telephonic penetrations and economic growth: evidence from India", published in NETNOMICS: Economic Research and Electronic Networking, April 2012, Volume 13, Issue 1, pp- 25-43.
12	Goel, Sandeep (2012), "EVA Reporting in India" published in Singapore Management Review, 2012, 2nd Half, Vol. 34 Issue 2, p18
13	Goel, Sandeep (2012), "Financial reporting- the old age tussle between legality and quality in context of earnings management," published in Procedia Economics and Finance, Vol. 3 (2012), pp- 576-581 (ELSEVIER).

14	Goel, Sandeep (2012), "Human Resources Evaluation: The Indian Experience", published in International Journal of Management Research and Review, Volume 2, Issue 4, Article No-1, pp- 459-464.
15	Goel, Sandeep (2012), "The Link Between Operational Efficiency and Solvency: The Case of Food Processing Industry in India", published in Journal of Accountancy Business and the Public Interest 2012, Vol. 11, pp- 143-161.
16	Goel, Sandeep (2013), "Decoding Gimmicks of Financial Shenangans in Telecom Sector in India" published in Journal of Accounting and Management Information System, Vol. 12, No. 1, pp- 118-131 (2013).
17	Goyal, D. P. (2012), "Business alignment and critical success factors in information systems implementation: an empirical analysis of selected Indian organizations", published in Int. J. Business Information Systems, Vol. 10, No. 4, pp.397–416.
18	Hakhu, Rahul, Kiran, Ravi and Goyal, D. P. (2012), "Success of Marketing Information System (MKIS) Model: Analysis of Manufacturing Small and Medium Enterprises (SMES)", published in Middle-East Journal of Scientific Research, Vol. 11 (6), pp- 777-786, ISSN 1990-9233 © IDOSI Publications, 2012
19	Hakhu, Rahul, Kiran, Ravi and Goyal, D. P. (2013), "Role of marketing information system (MkIS) for the organizational culture and its effectiveness", published in African Journal of Business Management Vol. 7(3), pp. 172-177.
20	Jain A., Ghosh Sajal (2012), "Dynamics of global oil prices, exchange rate and precious metal prices in India", published in Resources Policy, ELSEVIER; Vol. 38, pp- 88 - 93 (IF: 2.143)
21	Jain, Anshul & Ghosh, Sajal (2012), "Dynamics of Global Oil Prices, exchange rate and precious metal in India", published in Resource Policy, Volume 38, Issue 1, March 2013, pp- 88–93.
22	Kanjilal, K., Ghosh, S., Environmental Kuznet's curve for India: Evidence from tests for cointegration with unknown structural breaks published in Energy Policy (2013), ELSEVIER, Vol. 56, pp-509-515.
23	Kapoor, Amit & Goyal, Sandeep (2013), "Inclusive Healthcare at some of the pyramid (BoP) in India", published in International Journal of Trade and Global Markets 2013, Vol. 6, No. 1, pp- 22-39 (Inderscience Publisher).
24	Kapoor, Amit (2013), "Assessing India", published in International Journal of Trade and Global Markets 2013, Vol. 6, No. 1, pp- 4-21 (Inderscience Publisher).
25	Mathew Saji K and Biswal, Pratap Chandra. (2012) "Mark-Down Pricing: The Study of an Indian Fashion Retailer", published in International Journal of Information Systems in the Service Sector, Vol. 4(3), pp- 61-67, July – September 2012.
26	Narain, Vishal (2012), "Controlling the Water: Matching Technology and Institutions in irrigation Management in India and Nepal", edited by Dik Roth and Linden Vincent, published in Oxford University Press, ISBN-13: 9780198082927, DOI:10.1093/acprof:oso/9780198082927.001.0001 (pages-400).
27	Narain, Vishal (2012), "Periurban Water Use, Human Health and Well-being: Emerging Issues in South Asia", published in Internationales Asienforum, Vol. 43 (2012), No. 1-2, pp 33-45.

28	Padhi, Sidhartha S., Wagner, Stephan M., Niranjana, Tarikere T., Aggarwal, Vijay (2013), “A Simulation-Based Methodology to Analyse Production Line Disruptions”, published in International Journal of Production Research, Vol. 51, No. 6, pp. 1885-1897
29	Panda, Abinash, Gupta, Rajen K. (2012), “Deconstructing context-sensitive nature of Indians’ behaviour: a preliminary attempt to develop a taxonomy for three work contexts”, published in International Journal: Indian Culture and Business Management, Vol. 5. No. 6, 2012, pp- 696-733.
30	Panda, Abinash, Gupta, Rajen K. and Kalra, Satish K. (2012), “Uncovering the influencing factors that shape a bank’s branch culture using ethnographic case study method”, published in International Journal: Indian Culture and Business Management, Vol. 5. No. 3, 2012, pp- 321-365.
31	Pathak, A. A. and Pandey, S. (2013), “European vs. Indian ITES employees: a comparison of their work attitude and behavior”, published in Int. J. Indian Culture and Business Management 2013, Vol. 6, No. 2, pp- 248-256 (Inderscience).
32	Prasad, Rohit & Mehrotra, Rakesh (2012), “The Sachet Telecom Architecture for Off Grid Locations: An Indian Case Study”, published in International Journal of Business Data Communications and Networking, 8(2), pp-41-51, April- June 2012.
33	Prasad, Rohit & Srivasta, Shishir (2012), “Regulating Competition in ICT Value Networks”, published in Review of Market Integration, 4(2), pp- 221-237, DOI: 10.1177/0974929212465681.
34	Purohit, G.N.; Jaiswal, M. P. and Pandey Surabhi (2012), “Challenges involved in Implementation of ERP on Demand Solution: Cloud Computing”, published in International Journal of Computer Sciences Issues, Vol. 9, Issue. 4, No. 2, pp- 481-489, (July 2012).
35	Rao C R., Ghosh, Sajal (2012), “Monthly peak demand forecasting of electricity in India – a critic”, published in Energy Policy, ELSEVIER, Vol. 45, pp- 516–520 (IF: 2.723)
36	S. Rao, Rallapalli & Ghosh, Sajal (2012), “Forecasting monthly peak demand of electricity in India: A critique”, published in Energy Resources (ELSEVIER) Volume 45, June 2012, pp- 516–520.
37	Sangameswaram, Priya; Narain, Vishal and Joy, K. J. (2013), “Interdisciplinarity in Water Research Education and Activism in South Asia: Some Reflections and the way forward”, published in SAWAS, a Journal of South Asian Water Studies, Vol. 3, Issue.3, pp- 1-11, (Feb 2013).
38	Singh, N. P.; Molokov, Dimitriy; Lechshak, Stanislav and Kusparov, Askar (2012), “Information System in Small and Medium Enterprises in Republic of Kazakhstan”, published in African Journal of Business Management, Vol. 6, pp- 7042-7052 (June 2012).

**Table 3. Paper published in National Journal**

S. No.	Paper Published in National Journals
1	Atmanand (April 2012), “Allocation of Captive Coal Blocks” published in PT Chronicle, a Journal from PTC India Limited, April 2012, pp- 32-35.

2	Atmanand (January 2013), “Smart Grids are the future grids of Electricity” published in PT Chronicle, a Journal from PTC India Limited, January 2013, pp- 47-50.
3	Atmanand (July 2012), “Proposed Amendment to Electricity Act 2003” published in PT Chronicle, a Journal from PTC India Limited, July 2012, pp- 45-46.
4	Atmanand (October 2012), “Financing Power Projects” published in PT Chronicle, a Journal from PTC India Limited, October 2012, pp- 40-43.
5	Biswas, S and Bhatnagar J. (2013), “Mediator Analysis Employee Engagement: Role of Perceived Organizational Support, P-O Fit, Organizational Commitment and Job Satisfaction, published in Vikalpa, IIM Ahamadabad (January- March 2013), Vol. 38, No. 1, pp- 27-40.
6	Dasgupta, Meeta, Gupta, Rajen K. and Sahay, A. (2012), “Proposing Typology of Technology Strategy for Technological Innovation”, published in Metamorphosis 2012, Vol. 10(2), pp- 48-69.
7	Garg, Adarsh and Goyal, D. P. (2012), “Striving towards Strategic alignment in SMEs: An Empirical Analysis”, published in Journal of Advances in Management Research, Vol. 9 No. 1, pp- 77 – 95, Emerald Group Publishing Limited 0972-7981; DOI 10.1108/09727981211225662.
8	Goel, Sandeep (2012), “Demystifying Earnings Management Through Accruals Management: An Indian Corporate Study”, published in Vikalpa, IIM Ahmadabad, Volume 37, No.1, pp- 49-56, (Jan-March- 2012), came in April 2012.
9	McCord, Marc T.; Kapoor, Amit; Goyal, Sandeep and Jaiswal, M.P. (2013), “Transforming Mindsets Creating Innovative Business Models in Emerging Markets”, published in the Journal of Competiveness & Strategy, ISSN: 2250 3587, Vol. 3, January 2013, pp- 66-85.

**Table 4. Book Chapters**

S. No.	Book Chapters
1	Bhatnagar, Jyotsna (2012), “A Case study of Indian Electricity Market”, ‘Organizational Change and Development’ a book by Prof. Pawan Budhwar, Prof. Jyotsna Bhatnagar and Prof. Debi Saini.
2	Gosh, Somnath (2012), “Impact of people Management issues on Organizational Functioning”, in Innovations in People Management, op. cit., pp. xiii-xxiv
3	<a href="#">Goyal, D. P. and Garg, Adarsh (2013), “Software Quality Initiatives: An Empirical Study of Indian SMEs in the IT Sector”, Technology Diffusion and Adoption: Global Complexity, Global Innovation, IGI Global, 2013, pp 200-210 (*Reproduced from International Journal of Technology Diffusion, 2(4), pp- 1-11, October-December 2011)</a>
4	Kapil, Kanwal (2012), “Corporate Governance” a book chapter in Fundamentals of finance by Sheeba Kapil (2012).
5	Kaushik, Anjali (2012), “12th European Conference on e-Governance (ECEG 2012), ISSN: 2049-1026, e-Governance and Freedom of Information Act: The Indian Experience.
6	Narain, Vishal (2013), “Decentralization, water rights, and Market: Bridging the Technology- Policy Gap in Indian Irrigation” by Oxford University Press, ISBN-13:

	9780198082927.
7	Nayak Sunanda and Bhatnagar, J . (2012) , “Need for new creed of Doctor- Managers: Talent Management and Employer Brand Dilemmas at XYZ Hospital, Bhatnagar J., Bajaj, G., Ghosh, Somnath (2012) (Eds.) Innovations In People Management, :Cases in Organizational Behaviour, HR and Communication “Macmillan Publishers, India
8	Rai, S. K. (2012), “Central Banking System: A Benchmarking Study of India and Sweden” Global Business In the Changing World, edited book published by Excel Books
9	Rai, S. K. (2012), “Financial Meltdown: Impact on Industrialized Economies and issues for India, Global Business In the Changing World, edited book published by Excel Books
10	Sharma, Neeraj; Singh, Kawaljeet and Goyal, D. P. (2013), “Software Engineering, Process Improvement, and Experience Management: Is the Nexus Productive? Clues from the Indian Giants”, Designing, Engineering, and Analyzing Reliable and Efficient Software, IGI Global, 2013, pp- 187-199.
11	Sharma, Radha R. & Mukherji, Shoma (2012), “Women in India: There Odyssey Towards Equality” a book chapter in Diversity Quotas, Diverse Perspective: The Case of Gender by Stefan Groschl and Junko Takagi. Gower Publishing, UK & USA 91-115.
12	Agarwal, S., Singh, R.K., Murtaza, Q. (2016) “Selling Remanufactured Products through proper channel in emerging economies” Chapter 19, pp. 333-343, Marketing in Emerging Economies, edited by Rahela Forooki, published by Mankin Press
13	Aggarwal, P. and Bhatnagar, J. (2016), “Conceptual Review of Green HRM Practices and Employee Well Being: Green Work-Life Balance & Green Engagement as Mediators”, Conference Proceeding Book, Emerging Themes in Strategy, McGrawHill, New Delhi
14	Aggarwal, S., Srivastava, M.K. & Aggarwal, V. (2015), “Benchmarking Supply Chain Collaboration using Data Envelopment Analysis”, Conference Paper published in Proceedings of 46th Annual Meeting 2015, The Decision Sciences Institute (DSI), Nov. 21-24, 2015, Seattle, WA, USA
15	Goel, Sandeep (2015), EVA & Earnings Management Evidence, Book of Proceedings of "Evidence Based Management", ICEBM, 2015 BITS Pilani
16	Goyal, D.P., (2015), “Marketing Information System(MkIS): A Study of Small and Medium Enterprises(SMEs) in Punjab”, Published in Cases in Management (Finance, Marketing and HR), Ed. By Ashish K. Garg, KK Ray and S.K. Mitra
17	Kaushal, Leena Ajit (2016), “Multinational Corporations: A Boon or Bane for a Developing Economy – A Study in Indian Context”, in a Book Impacts of International Business and Political Affairs on Global Economy, Published in IGI Global, January 2016
18	Kaushik, Anjali (2016), “Emerging Themes on Cyber Security Strategy”, Conference Proceeding Book, Emerging Themes in Strategy, McGrawHill, New Delhi
19	Kumar, Avnish, (2016), “Governance in the 21st Century: Shifting Goal Post”, Conference Proceeding Book, Emerging Themes in Strategy, McGrawHill, New Delhi

20	Narain, V. (2016), "Introduction: towards a discursive analysis of Indian Water Policy", In Narain, V. and Narayanamoorthy, A.R. eds. Indian water policy at the cross-roads. Resources, technology and reforms
21	Padhi, S.S. and Aggarwal, V. (2015), "Role of Corporate Disclosure Practices on Firms' Performance", Conference Paper published in Proceedings of 46th Annual Meeting 2015, The Decision Sciences Institute (DSI), Nov. 21-24, 2015, Seattle, WA, USA
22	Sahi, Shalini K. (2015), "Investor Biases in Financial Decisions", Handbook of Research on Behavioral Finance and Investment Strategies: Decision Making in the Financial Industry (pp. 1-473). Hershey, PA: IGI Global. Doi:10.4018/978-1-4666-7484-4
23	Selvaraj, A. and Tripathi, Shiv S. "Global aspirations of Micromax: A Case Study", Edited Book – "Management 3.0", published by ICBM School of Business Education, Hyderabad, December 2015 (ISBN: 978-81924315-1-2)
24	Sharma, Radha R. & Mukherjee, S. (2015). Organizational Transformation for Sustainable Development in Horst Albach, Heribert Meffert, Andreas Pinkwart, Ralf Reichwald Eds. CASiM HHL anthology on 'Permanent Change. Management of Permanent Change in Firms and Markets' 195-216, Germany: Springer.
25	Sharma, Radha R. & Pardasani, R. (2015) "Management of Religious Diversity by Organizations in India. In Stefan Groschl & Regine Bendl. (2015) Managing Religious Diversity at the Workplace, 223-238. England/ USA: Gower. ISBN: 9781472441065

**Table 5. Book Reviews**

S. No.	Book Reviews
1	Arora A.P. (2012), Book Review in Vision, 16, 3, (2012); Miles, Steven, Space For Consumption, Sage Publication Ltd., London, 2010, 209pp,
2	Arora, A. P. (2013), Book Review in Vision, 17, 1, (2013); D. G Brian Jones, Pioneers in Marketing: A Collection of Biographical Essays, Routledge, New York, 2012, xv+192
3	Dasgupta, Meeta (2012), "Film Review: Rising Over the Ocean", published in FIIB, Business Review 1(3-4), September 2012.
4	Ghosh, Somnath (2012, Book review "Janice Langan-Fox & Carry L. Cooper (eds.), Handbook of Stress in the Occupations in Vision, vol. 16, no. 3, Sep 2012, pp. 229-31
5	Gupta, J. L. (2013), Book Review in Vision, 17, 1, (2013); Chris Rowley, Jayantee Mukherjee Saha and David Ang, Succeed or Sink: Business Sustainability under Globalisation, Chandos Publishing, Witney, Oxford, 2012, xxiii+166,
6	Jain Ajay K. (2012), Book Review in Vision, 16, 3, (2012); S. Ramnarayan and T. V. Rao, Organization development: Accelerating Learning and Transformation (Second Edition), Sage Publications India Pvt Ltd, New Delhi, 2011, xxii+463pp,

7	Kalia, Vinod (2012), Book Review in Vision, 16, 2 (2012), pp- 148–150 of book “Brennan, Ross, Canning Louice and McDowell Raymond, Business-to-Business Marketing, Sage Publications India Pvt. Ltd. New Delhi, 2011”
8	Kumar, Avanish (2013), Book Review in Vision, 17, 1, (2013); Sunder, L. Shanthikumari, Values and influence of religion in public administration, Sage Publications India Pvt. Ltd., New Delhi, 2011, 289pp.
9	Mishra, Harsh W (2012), Book Review in Vision, 16, 3, (2012); Catherine A. Maritan and Margaret A. Peteraf, Competitive Strategy, Vol. I & II, (Eds.), Edward Elgar Publishing Limited, Glos, UK, 2011, xi+672pp & ix+592pp
10	Mukherjee, J. (2012) “Neuromarketing: Understanding the buy button in your customer’s brain”, Vision, Vol. 16, Issue No 1 (2012). p-72-73, ISSN 0972 – 2629
11	Mukherjee, J. (2012), “Cases in Marketing Management”, Vision, Vol. 16, No 2 (2012), p- 147-48, ISSN 0972 – 2629
12	Prasad, Rohit (2012) Book Review in Vision, Vol. 16, 2, (2012), “The Communication Industry in the Era of Convergence by Mulligan, Catherine, Routledge, Oxan, 2012, xxi+342pp
13	Ray, Rupamanjari Sinha (2012), Book Review in Vision, 16, 4, (2012); Shawkat Alam, Sustainable development and Free Trade, Routledge, Oxan, 2012, xx+288pp
14	Saini, Debi S. (2012), book review “The Culture Builder: Leadership Strategies for Emplyer Performance, James Sparrow, Frqanham, UK, Gower Publishing Ltd. in Vikalpa, Vol.37, No. 4 (October- December 2012)
15	Saini, Debi S. (2012), book review in vision “Building Agility into your Balanced Score Card,” a book “HRM, Strategy Mapping for Learning Organizations by Phil Jones, Sarray Gower, in Vision 16, 2 (2012), pp.139-151.
16	Saini, Debi S. (2012), Book Review in Vision, 16, 3, (2012); Andrew Mayo, Human Resource or Human Capital? Farnham: Gower Publishing Ltd., 2012, xiii + 339 pp.
17	Saini, Debi S. (2012), Book Review in Vision, 16, 4, (2012); Peter Reilly and Tony Williams, Global HR: Challenges Facing the Function, Gower, Surrey, 2012, xi+321pp
18	Sircar, Subhalakashmi (2012), Book Review in Vision, 16, 4, (2012); Jack T. Boorman and Andre Icard, Reform of the International Monetary System: The Palais Royal Initiative, , Sage Publications India Pvt Ltd, New Delhi, 2011, xxiii+358pp,
19	Tapasvi, S. K. (2012), Book Review in Vision, 16, 4, (2012); Jeanette Brejning, Corporate Social Responsibility and the Welfare State: The Historical and Contemporary Role of CSR in the Mixed Economy of Welfare, Ashgate, Surrey, 2012, xiii+193

**Table 6. Paper Presented in International Conference**

S. No.	International Conference Attended
1	Bajaj, Gita (2012), “Teaching Case- A Messy Picture” presented at 2012 NACRA Annual Meeting & Case Conference, Boston, USA (October 25-27, 2012).

2	Biswal, P. C. (2012), "Price Discovery and Information Sharing between Futures and Spot Market: Evidence from India", presented at 8 <sup>th</sup> Conference of Asia Pacific Association of Derivatives, Busan, South Korea (August 23-24, 2012)
3	Bharadwaj, Sangeeta S. (2012) 12th International HRM Conference, "Challenges for Virtual Teams in Mission Critical Applications", presented at MDI Gurgaon (December 10-13, 2012).
4	Bharadwaj, Sangeeta S. and Lal, Prerna (2012), "Exploring the Impact of Cloud Computing Adoption on Organizational Flexibility: A Client Perspective", presented at International Conference on Cloud Computing Technologies, Applications and Management (ICCTAM 2012), BITS- Pilani in Dubai (December 9-10, 2012).
5	Bhatnagar, Jyotsna (2012), "12th International HRM Conference, "Mediators in the Management of Innovation in the Indian Context", presented at MDI Gurgaon (December 10-13, 2012).
6	Bhatnagar, Jyotsna (August 2012), "A Multidimensional Scale for Measuring Employer Brand" presented at the Academy of Management Conference, Boston, USA (Aug 3-7, 2012).
7	Ghosh, Somnath (2012), 12th International HRM Conference, "National Development Foundation of India", presented at MDI Gurgaon (December 10-13, 2012).
8	Ghosh, Somnath (February 2013), "The Neglected Arena of HRM: Why understanding the world of Workers is Important" presented at Annual Conference, American Society of Business & Behavioural Science, Las Vegas, USA (February 21-24, 2013).
9	Goel, Sandeep (2013), "Family Business Practices- The Quality Review of Earnings Behaviour of Indian Corporate", presented at the AMDISA 12th South Asian Management Forum 2013 held at Pune, (February 14-16, 2013).
10	Gupta, Rajen K. (2012), 12th International HRM Conference, "ABCEL- Indian Power Sector Startup: Dilemmas at the Root of HR Policy", presented at MDI Gurgaon (December 10-13, 2012)
11	Jain, Neera (2012), 12th International HRM Conference, "Innovative & Strategic people management practices: Global IHRM Implications in diverse sector" presented at MDI Gurgaon (December 10-13, 2012).
12	Jaiswal, M.P. (April 2012). "Determinants for Adoption of Enter Systems as Science" presented at ISOneWorld Conference, Las Vegas, USA (April 11-13, 2012).
13	Kaushik, Anjali (June 2012), "e-Governance and the Freedom of Information Act- the Indian Experience" presented at 12th European Conference on E-Governance (ECEG), Barcelona, Spain (June 14- 15, 2012).
14	Kumar, Avanish (2012), "Mainstreaming the Marginalized: Role of Governance in Promoting Inclusive Development and Social Transformation in Bihar", presented at International Conference on Governance and Public Service Transformation in South Asia, organized by UN, BRAC University at Dhaka, Bangladesh (December 7-9, 2012).
15	Mukherjee, Jaydeep (February 2013), "Market development by multinational brands: Empirical evidence from Indian fast food retailing business" presented at Annual Conference, American Society of Business & Behavioural Science, Las Vegas, USA (February 21-24, 2013).

16	Narain, Vishal (November 2012), “Urbanization and the land-water nexus: Periurban Water insecurity in Gurgaon, India” presented at Tapping the Turn, Australian National University, Canberra, Australia (November 15-16, 2012).
17	Narain, Vishal (October 2012), “From Women to gender relations assessing the impact of drinking water supply interventions in the Mornil Hills of North West India” presented at Bhutan +10 Conference, Bhutan (October 15-19, 2012).
18	Narain, Vishal (September 2012), “Present Perspective on Peri Urban Conflict in Land and Water” presented at Workshop on Conflict and Cooperation in Natural Resource Management, Nairobi (September 6-8, 2012).
19	Pathak, Anil Anand (February 2013), “Exploring Relationship between Cognitive Modes and Career Anchors: Implications for Career Development” presented at Annual Conference, American Society of Business & Behavioural Science, Las Vegas, USA (February 21-24, 2013).
20	Pillania, Rajesh K. (May 2012), “Entrepreneurship Strategy in India” presented at Global Management Conference, Rio, Brazil (May 2-5, 2012).
21	Rai, Shailendra K. (2012) 6th International Conference on Decision Science for Performance Excellence, “Corporate Governance and Ownership in IPOs of Private Equity-backed Companies”, presented at Hyderabad, India (December 27-29, 2012).
22	Sharma, Radha (August 2012), “Spiritual Intervention for Mitigating Executive Burnout” presented at the Academy of Management Conference, Boston, USA (Aug 3-7, 2012).
23	Sharma, Radha R. (December 2012), “Primal Leadership: An Imperative for Effective Public Service Management” presented at International Conference on Governance and Public Service Transformation in South Asia, Dhaka, Bangladesh (December 7-9, 2012).
24	Sharma, Tanuja (2012), 12th International HRM Conference, “An Exploratory Study on Relationship between Management Competencies & Employee Engagement in Service Sector in India”, presented at MDI Gurgaon (December 10-13, 2012).
25	Sharma, Tanuja (2013), International Conference on Business and Economics Development (ICBED), “Devising Tools and Techniques for improving Work-Life Balance of Marketing Field Force in Oil sector in India”, presented at New York, USA (March 25-26, 2013).
26	Singh, Archana, Goyal, D. P. and Sharma, Sarika (November 2012), “Knowledge Management & e-Governance: A Case Study of e-Kiosks in India”, presented at International Conference on Knowledge, Information & Creativity Support System (KICSS-2102), Melbourne, Australia (November 8-10, 2012).
27	Singh, N. P. (April 2012), “Value Proposition of Cloud Offerings to Small and Medium Enterprises” presented at IAMB Conference, Warsaw, Poland (April 23-25, 2012).

**Table 7. Paper presented at National Conference**

S. No.	National Conference Attended
1	Biswal, P. C. (2012), “An Econometric Analysis of Sovereign Debt Structure on Default Likelihood”, presented at 11 <sup>th</sup> Capital Markets Conference at IICM, Mumbai, India (December 21-22, 2012).

2	Gupta, Rajen K. (June 2012), “Impact of Cultural Diversity on Knowledge Sharing in Multicultural Teams: An Emic Study from the Indian Perspective”, presented at ISSWOV- 2012, Goa (June 24-27, 2012).
3	Hakhu, Rahul, Kiran, Ravi and Goyal, D. P. (April 2012), “Success and Hindrance Factors of Marketing Information System (MkIS): Analysis of Small and Medium Enterprises (SMEs) in Punjab”, presented in CPPBBS-2012, Thapar University, pp 66-75 (April 27-28, 2012).
4	Hakhu, Rahul, Kiran, Ravi and Goyal, D. P. (December 2012), “Impact of Hindrance Factors for Marketing Information System in SMEs of Punjab”, presented in 3rd Biennial Supply Chain Management Conference, EADS-SMI Chair, IIM Bangalore (December 14-15, 2012).
5	Rai, Sumita (June 2012), “Impact of Achievement Motivation on Millennials' Meaning of Workplace”, presented at ISSWOV- 2012, Goa (June 24-27, 2012).
6	Seth, Manisha, Kiran, Ravi and Goyal, D.P. (April 2012), “Development of the conceptual model for evaluation of supply chain management system in automotive industry”, presented in National Conference on 'Recent Trends in Operations and Supply Chain Management, SOM, Gautam Buddha University (August 04, 2012).
7	Seth, Manisha, Kiran, Ravi and Goyal, D.P. (April 2012), “Supply chain management information system – A theoretical perspective”, presented in CPPBBS-2012, Thapar University, (April 27-28, 2012).
8	Sharma, Radha R. (2012), “An Investigation into Determinants of Executive Burnout among Scientist”, at 7th Uttarakhand State Science & Technology Congress (USSTC 2012) at Dehradun, (November 21-22, 2012).

**Table 8. Management and Business Cases Published**

S. No.	Publication Details
1	Anshuman, Ravi, Tapsi, Narang and Sharma Anand (2012), “The Naini-Itarsi Railway Electrification Project” published in Harvard Business Publishing.
2	Awasthy, Richa, Vijayalakshmi, C. and Gupta, Rajen K. (2012), “Organizational Changes in the Bank of Baroda”, DOI: 10.1142/S0218927512500034, published in Asian Case Research Journal, Vol. 16, Issue 1,65-92 (2012)
3	Bajaj, Gita (2012), “Subprime Tsunami on Indian Shores: Crisis hits ICICI” 9B12M008, published by Ivey Publishing in Richard Ivey School of Business, The University of Western Ontario, London, Ontario, Canada, Version: 2012-05-24.
4	Dhar, Dhruv; Kumar, Sanjay & Aggarwal, Vijay (2012), “Agile Electric: Quality Issues in a Global Supply Chain”, Case Number: 9B12D011, Ivey Publishing (Copyright ©2012 Richard Ivey School of Business Foundation @ The University of Western Ontario), accompanied by the Teaching Notes.
5	Ghosh, Somnath (2012), “National Development Foundation of India, in Bhatnagar et. al., op. cit., pp- 21-40”
6	Gupta, Nakul and Goyal D. P. (2012), “Nurturing Green: Vowes & Woes of an Entrepreneur(A&B) along with Teaching note”, published in Richard Ivey School of Business; Product Number:9B12M075; and 9B12M077.

7	Jain, Anshul & Biswal, P. C. (2012), “CAPRO Group: A Growth Story”, 9B12N020, published in Richard Ivey School of Business Foundation, The University of Western Ontario, London, Ontario, Canada, Version: 2012-09-14.
8	Jain, Anshul & Biswal, P.C. (2012), “The Delhi Land and Finance IPO: To be or Not to be”, 9B12N023, published by Ivey Publishing in Richard Ivey School of Business, The University of Western Ontario, London, Ontario, Canada, Version: 2012-10-03.
9	Juneja, Chetan & Bajaj, Gita (2012), “Subprime Tsunami on Indian Shores: Crisis hits ICICI” published in Richard Ivey School of Business and ISB. 9B12M008.
10	Kapil, Sheeba & Kapil, Kanwal Nayan (2012), “The Fall of Giant, Bear Stearns” published by Indian Institute of Foreign Trade (IIFT), New Delhi, ecch the case for learning.
11	Kapoor, Nimisha & Goel, Sandeep (2012), “BBC Pvt. Ltd. and Working Capital Challenges”, 9B12N026 published by Ivey Publishing in Richard Ivey School of Business, The University of Western Ontario, London, Ontario, Canada, Version: 2012-11-22.
12	Mukherjee J. (2012), "HCL Care: Harnessing the Out of Warrantee ICT Service Market”, Emerald Emerging Markets Case Study Collection, Vol. 2, No 7, pp. 1-15, ISSN 2045-0621.
13	Mukherjee J., Bhullar N. (2012), “ESAF: Making Marketing Work For The Social Sector”, Asian Case Research Journal, Vol. 16, Issue 1, pp. 133-154, Print ISSN: 0218-9275, Online ISSN: 1793-6772
14	Mukherjee J., Gupta A., Pande B. (2012), “Aircel: Distribution Challenges”, Vision, Vol. 16, No. 3, pp. 201-211, ISSN 0972 – 2629.
15	Mukherjee J., Kapoor A. (2012), “Team Computers: Positioning to grow”, Emerald Emerging Markets Case Study Collection, Vol. 2, No3, pp 1-13, ISSN 2045-0621.
16	Rai, Sumita & Banerjee, Ashok (2012) StickOn Adhesive Limited: A Strategic Pursuit in Challenging Environment, published in ACRJ, Vol. 16, Issue 2,pp- 289-306 (2012)
17	Sharma, Neha P. & Bhatnagar, Jyotsna (2012), “Sitara: Indian Management Style-Capturing Hearts and Minds”, published in Richard Ivey School of Business. 9B12C028.
18	<a href="#">Singh, Davinder &amp; Kalia, Vinod (January 2013) “Books for Change: Reorienting Business and Marketing Strategies”. Case published by Ivey Publishing, Product Number: 9B12A060.</a>

**Table 9. News Paper / Magazine Article**

S.No.	Publication Details
1	Atmanand (2012), “Mitigating project financing risks: Bolster the credit worthiness of distribution agencies”, published in The Financial Express, August 8, 2012.
2	Atmanand (April 2012), “DISCOMS, Dealing with the disconnect, Gap between cost of supply and revenue realization widening”, published in The Financial Express, April 16, 2012.
3	Atmanand (April 2012), “N- Power for All” published in The Financial Express, April 02, 2012.
4	Ghosh, Sajal & Prasad, Rohit (2012), "Government should allow competition in fuel retailing and benchmark diesel prices" published in Economic Times, Jul 26, 2012

5	Ghosh, Sajal & Prasad, Rohit (2012), "Fuel crisis: Do not compensate oil companies for extra fuel consumed due to lower prices" published in Economic Times, Jun 12, 2012
6	Kapoor, Amit & Garg, Ankit (2012), "Stable Environment Leads to Prosperity" published in The Financial Express on December 1, 2012.
7	Kapoor, Amit & Garg, Ankit (2013), "Learning but not educating" published in The Financial Express, January 12, 2013.
8	Kapoor, Amit & Pachouri Anshul (2012), "Debt Crisis in States" published in The Financial Express, June 23, 2012.
9	Kapoor, Amit & Pachouri Anshul (2012), "The Looming Water Crisis" published in The Financial Express on July 28, 2012.
10	Kapoor, Amit & Pachouri, Anshul (2012), "Debt Crises in States" published in The Financial Express, June 23, 2012
11	Kapoor, Amit & Pachouri, Anshul (2012), "The Looming Water Crisis" published in The Financial Express, July 28, 2012
12	Kapoor, Amit & Pachouri, Anshul (2013), "India's Power Matrix" published in The Financial Express on May 19, 2012.
13	Kapoor, Amit & Pillai,Unni (2012), "Solar Solutions to Costly Fossil Fuels", published in The Financial Express on August 16, 2012.
14	Kapoor, Amit & Sharma, Sankalp (2012), "Export Competiveness: How to attain the objective of doubling exports by 2014" published in Governance Now in the issue July 16-31, 2012.
15	Kapoor, Amit & Sharma, Sankalp (2012), "Prescriptions of Power Revolution" published in Governance Now in the issue August 16-31, 2012
16	Kapoor, Amit (2012), "Common Language Problem with Strategy" published in the Live Mint & The Wall Street Journal on March 07, 2013.
17	Kapoor, Amit (2012), "Encouraging Creativity", published in The Financial Express on September 20, 2012.
18	Kapoor, Amit (2012), "Ministry of Competiveness", published in The Financial Express on July 11, 2012.
19	Kapoor, Amit (2012), "Prescription for growth: Three Healthcare providers have hit on a business model that effectively marries Social Goals with Commercial Imperatives, published in Outlook Business in the issue dated May 12, 2012.
20	Kapoor, Amit (2012), "Ummidaun Ke Naye Thaur Thikane" a hind article published in India Today, Hindi Magazine on November 7, 2012.
21	Kapoor, Amit (2013), "Chhote Shahraun Ke Unche Thath" a hind article published in India Today, Hindi Magazine on February 13, 2013.
22	Kapoor, Amit (2013), "Tolerance and Development: Technology, Talent and Tolerance are the 3 Ts for Economic Development that work in tandem to create prosperity that is equitable to all", published in Financial Express on January 2, 2013
23	Kumar, Avanish (2012), "Exclusion, Elusion and Entrepreneurship", published in Dare to Think Beyond, a journal published by IIPM Think Tank, December 1, 2012.

24	Mallya, M. D. and Bhusnurmath, N. R. (May 2012), “Should Basel-III Norms Apply to PSBs?”, published in The Economics Times, May 11, 2012.
25	Prasad, Rohit & Ghosh, Sajal (2012), “Solution to the Fuel Crisis” published in The Economics Times, June 12 2012.
26	Prasad, Rohit (2012), “Follow the logic of liberalization”, published in Mint & The Wall Street Journal, May 03, 2012.
27	Prasad, Rohit (2012), “Net Freedom and Spectrum”, published in The Economics Times, September 25, 2012
28	Prasad, Rohit (2012), “Rescuing the Spectrum Auctions”, published in The Economics Times, November 12, 2012
29	Prasad, Rohit (2012), “The spectre of CAG: It is easy to question CAG, But that does not diminish the government from the crisis it find itself in”, published in Mint, November 19, 2012.
30	Prasad, Rohit (April 2012), “Spectrum Dynamics”, published in The Economics Times, April 26, 2012.
31	Prasad, Rohit (May 2012), “Putting Nature on the Block” published in The Economics Times, May 4, 2012.
32	Prasad, Rohit and Kakkar Sanjeev (April 2012), “Boosting Indigenous Telecom”, published in The Economics Times, April 17, 2012.
33	Sridhar, V. & Prasad, Rohit (2013), “The Rise of the Telecom Phoenix” Liberal spectrum policy & other reforms will revive the sector”, published in The Economic Times, January 3, 2013

**Table 10. Articles and Cases in “VISION” during 2012-13**

S.No.	Publication Details
1	Bajaj, Gita (2012), Management Case, Vision, Vol. 16, 2, (2012); “Subansiri Tea Limited”.
2	Ghosh, Somnath (2012), Management Case, Vision, Vol. 16, 4, (2012); “Basic Industries Limited”.
3	Kalia, Vinod & Sharma, Tanuja (2013), Case Analysis of “Sales Performance Management in KRC” in Vision, 17, 1 (2013): 73–81
4	Mukherjee, Jaydeep (2012), Management Case, Vision, Vol. 16, 3, (2012); “Aircel: Distribution Challenges”.
5	Mukherjee, Jaydeep (2013), Management Case, Vision, Vol. 16, 1, (2013); “Sales Performance Management in KRC”.

## 12. Miscellaneous

Sharma, Radha R., Co-Editor, Indian Journal of Training & Development, Vol. XXXXII, No. 2, April – June 2012.

Sharma, Radha R., Co-Editor, Indian Journal of Training & Development, Vol. XXXXII, No. 3, July – September 2012

Sharma, Radha R., Co-Editor, Indian Journal of Training & Development, Vol. XXXXII, No. 4, October – December 2012

Sharma, Radha R., Co-Editor, Indian Journal of Training & Development, Vol. XXXXII, No. 1, January – March 2013

Singh P., Bhandarkar, A., Rai, Sumita, and Jain, Ajay (2011), “Relationship between Value and Workplace: An Exploratory Analysis, Vol. 29, Issue. 11 / 12, pp- 499-520, Facilities ISSN: 0263-2772, Emerald Publication. This paper has received Highly Commended Award winning paper of Emerald Literati Network Award (Year 2012).

Kumar, Avanish (2012), developed teaching module in Indira Gandhi National Open University, “Action Anthropology Unit 4 in Practicing Anthropology and Progress, MANI-003, Block-2”.

Kumar, Avanish (2012), developed teaching module in Indira Gandhi National Open University, “Participation in Civil Societies and the State, Unit 3 in Transforming Knowledge into Praxis, MANI-003, Block-7”.

Kumar, Avanish, published Interview in Master Class, Gurgaon Edition, Times of India on 19-03-2013.