

TERM & COURSES

Term- III

Course Name	Credits	Program
Business Ethics	1.5	PGPM
Corporate Social Responsibility	1.5	PGPM
Corporate Finance	3	PGPM
Management Information Systems	3	PGPM
Organizational Design and Change	3	PGPM
Research Methods in Business	3	PGPM
Strategic Management - I	3	PGPM
Compensation Management	3	PGP-HR
Organizational Planning and Design	3	PGP-HR
Learning and Development	3	PGP-HR
Human Resource Information System	3	PGP-HR
Research Methods	3	PGP-HR
Corporate Finance	3	PGP-HR
Strategic Management - I	3	PGP-HR
International Economics for Managers	3	PGP-IM
Marketing in Digital World	3	PGP-IM
French/German/Spanish Language	3	PGP-IM
Principles of Finance	3	PGP-IM
Research Methods in Business	3	PGP-IM
Consultancy Project-II	3	PGP-IM
Spreadsheet Analytics	3	PGP-IM

TERM COURSES

Term- IV

Course Name	Credits	Program
Sales Distribution Management	3	PGPM
Product Management	3	PGPM
Consumer Behaviour	3	PGPM
Rural Marketing	3	PGPM
Marketing of Consumer Financial Products	3	PGPM
Application of Game Theory to Business	3	PGPM
Foreign Direct Investment	3	PGPM
Economics of Emerging Markets	3	PGPM
Economic Environment and Policy 2	3	PGPM
Business Process Management	3	PGPM
Business Development in IT Industry	3	PGPM
Management of Quality	3	PGPM
Supply Chain Management	3	PGPM
Advanced Operations Management	3	PGPM
Investment Management	3	PGPM
Derivatives and Risk Management	3	PGPM
Management of Banking and Financial Institutions	3	PGPM
Corporate Restructuring and Business Valuation	3	PGPM
Employment Law - II	3	PGP-HR
Business Ethics and Corporate Governance	3	PGP-HR
Strategic Management - II	3	PGP-HR
Journey to Self	1.5	PGP-HR
Recruitment & Selection	1.5	PGP-HR
Operations Management	3	PGP-HR
Strategic Challenges for Marketing Professionals	3	PGP-HR
Social Conscientization	1.5	PGP-HR

TERM COURSES

Term- V

Course Name	Credits	Program
Business Marketing	3	PGPM
Marketing For Virtual World	3	PGPM
Brand Management	3	PGPM
Customer Relationship Management	3	PGPM
Consumer Behaviour	3	PGPM
Advance Competitive Strategy	3	PGPM
Strategic Alliances And Joint Ventures	3	PGPM
Mergers & Acquisitions	3	PGPM
Entrepreneurship And New Venture Creation	3	PGPM
Modelling And Forecasting Of Energy & Financial Markets	3	PGPM
Financing And Managing Infrastructure Development	3	PGPM
Economics of Competition Law	3	PGPM
Big Data Applications in Management	3	PGPM
Business of Telecom	3	PGPM
Enterprise Systems	3	PGPM
Project Management	3	PGPM
Strategic Cost Management	3	PGPM
Alternative Funds Management	3	PGPM
Risk Modelling & Simulation	3	PGPM
International Corporate Finance	3	PGPM
Forensic Accounting & Corporate Governance	3	PGPM
Behavioural Finance And Business Valuation 1	3	PGPM

TERM COURSES

Term- V

Course Name	Credits	Program
Psychometric Testing and Measurement	3	PGP-HR
Talent Management and Competency Framework	3	PGP-HR
Managing Across Cultures	3	PGP-HR
Leadership and Managerial Effectiveness	3	PGP-HR
Team Building for High Performance	3	PGP-HR
Mergers and Acquisitions	3	PGP-HR
Organizational Transformation	3	PGP-HR
Negotiation Skills	3	PGP-HR
International HRM	3	PGP-HR

International Relations Committee(IRC)

*The student arm of the International Relations Office(IRO) that supports and coordinates all activities of international students at MDI. IRC facilitates the **Incoming Exchange Programme** of MDI. They take up activities such as the **Buddy Programme**, wherein International students on exchange to MDI are allocated MDI students as their buddies. Buddy Programme is undertaken to ensure smooth transition of International students to MDI and make their academics and stay in MDI worthwhile. for International students IRC team host **cultural nights, movie nights and trips to historical and popular places full of Indian culture and heritage.***

IRC Team can be reached at email ID: IRC@mdi.ac.in

GRADING SYSTEM

Grade	Value
A+	10
A	9
A-	8
B+	7
B	6
B-	5
C+	4
C	3
C-	2
D	1
F	0
I	-

Qualifying Criteria:

A student must satisfy the following conditions:

- Minimum CGPA of 4.0
- No "I" grade in any course
- Not more than 4 'D's and 2 'F's or 1 'F' and 2 'D's

Note:

Of total 20 sessions if a student is absent for 4 – 5 classes then the grade he or she has obtained will be reduced by one lower letter (Example: A- to B-) and if he or she is absent for 6-8 classes, grade will be lowered by 2 letters.