





With great honor and zeal, Management Development Institute, Gurgaon, is proud to announce the successful culmination of the Final Placement Process for the Batch of 2021-23. With the persistent efforts and discipline, we are glad to reach the milestone of 50 years of excellence with yet another set of bright managers set to make a mark in the industry.

The highly capable batch consisted of **238** students from PGDM, **120** students from PGDM-HRM and **114** from PGDM-IB Program, who are all motivated to succeed in their chosen fields. The diverse talent pool attracted a total of **102** organizations to recruit students from MDI across a variety of domains, with **21** new recruiters joining the fray. The median salary offered also saw an increase of **11.19%** from the previous year.

We extend our deepest gratitude to the renowned faculty and seasoned alumni of MDI for their unwavering support and guidance in making this placement process a success. We also extend our sincere thanks to the recruiters for their trust and support, and look forward to building a long-lasting relationship with them in the future. MDI is committed to developing future leaders and driving progress through its students. This placement season was a reflection of that commitment, and we are confident that our students will continue to make a positive impact in the world.

Senior Placement Committee



Top (From L to R): Kumar Abhishek, Vihang Sharma, Soorishetty Phani Kishore, Prashant Sharma, Ayush Bhatia, Dheeraj Rajput Bottom (From L to R): Ayush Devra, Aashish Anil Kumar, Sai Himaja Kantreddi, G Anusha, Naina Laddha, Ekansh Sood, Yash Pathak

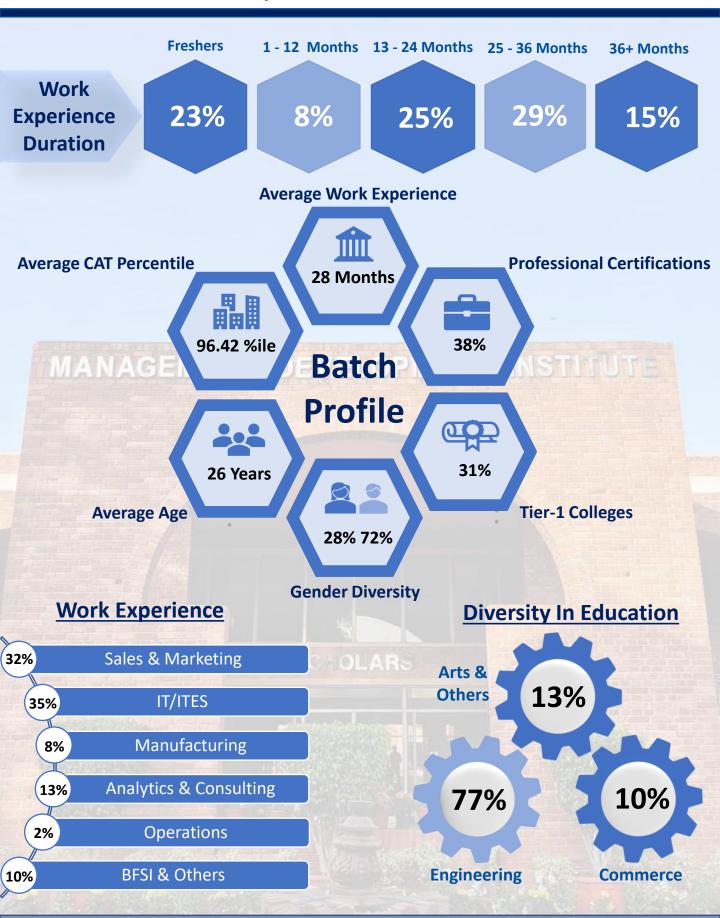








Batch Highlights

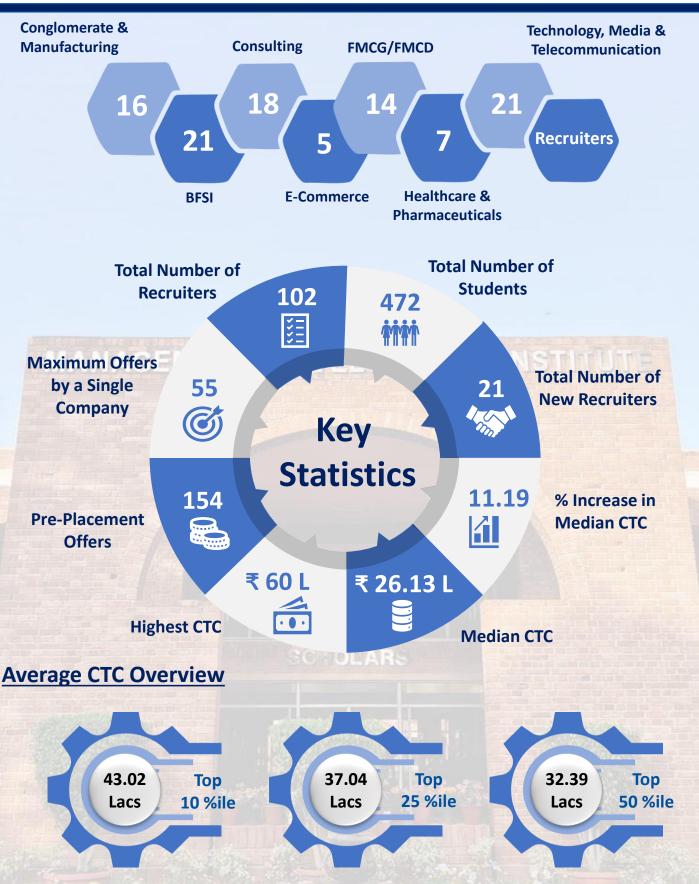




Management Development Institute



Placement Overview





Management Development Institute



Compensation Categorization

Number of Recruiters – Sector Wise

Top 10 percentile

Top 25 percentile

Top 50 percentile

> Entire Batch

Average - ₹ 43.20 L Median - ₹ 36.30 L

Average - ₹ 37.39 L Median - ₹ 35.04 L

Average - ₹ 32.84 L Median - ₹ 30.10 L

Average - ₹ 27.67 L Median - ₹ 26.70 L Automobile & Conglomerate

BFSI (20)

Consulting (12)

E-Commerce 3

FMCG / FMCD

Healthcare & Pharmaceuticals

Technology & Telecom

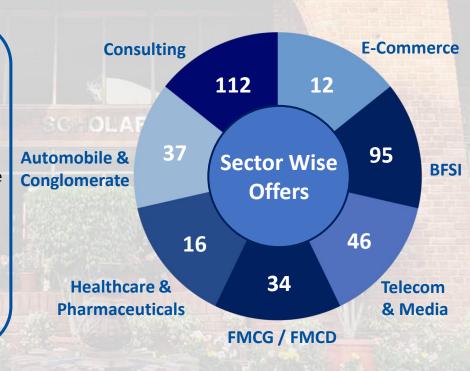
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PGDM & PGDM - IB

- 164% increase in the number of offers made by Conglomerate, Automobile, Energy & Logistics companies
- Highest number of offers were made in Consulting Domain
- Highest Salary in
 Conglomerate, Automobile,
 Energy & Logistics Sector
- BFSI and Consulting companies were some other major recruiters









Compensation Categorization

Number of Recruiters – Sector Wise

Top 10 percentile

Top 25 percentile

Top 50 percentile

Entire Batch Average - ₹ 42.52 L Median - ₹ 40.02 L

Average - ₹ 35.32 L Median - ₹ 32.99 L

Average - ₹ 30.78 L Median - ₹ 27.80 L

Average - ₹ 26.42 L Median - ₹ 25.00 L Automobile & Conglomerate 50 8

Consulting (13)

E-Commerce

4

6

3

ELOP FMCG / FMCD

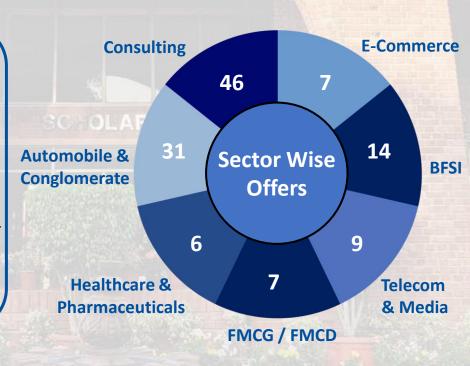
Healthcare & Pharmaceuticals

Technology & Telecom

6

PGDM - HRM

- 11.05% increase in Average CTC
- Highest Salary in BFSI sector
- Conglomerate, Automobile, Energy & Logistics and Consulting companies were major recruiters
- 190% increase in the number of offers made by
 Automobile, Energy &
 Logistic Companies







Function Wise Highlights

Sales and Marketing

This year we saw the participation of prestigious organizations like Adidas, HMEL, Landmark Group, Pernod Ricard, and Trident Group. Industry stalwarts such as Asian Paints, Cipla, Flipkart, Godrej, ITC Limited, Marico, PhonePe, Pidilite, Puma, and Reckitt continued to recruit at MDI with vigour. Pharmaceutical giants like Becton Dickinson, Dr. Reddy's Laboratories, Eli Lilly & Company, GSK Pharmaceuticals, and Johnson & Johnson also offered coveted roles.























































TATA COMMUNICATIONS

TATA PLAY

TATA STEEL

TECH mahindra



IT & Operations

The IT & Operations sector oversaw the participation of firms such as EXL Service, Genpact, HSBC Bank, Jio Platforms, Paytm, Piramal Group, Tekion Corp, and UnitedHealth Group. E-Commerce giants like Amazon, MakeMyTrip, and Flipkart continued to put their faith in the talent pool of MDI Gurgaon.































UNITEDHEALTH GROUP®





Function Wise Highlights

Finance

Goldman Sachs, JPMorgan Chase & Co., HSBC Bank, and Nomura were the front runners to offer coveted investment banking roles at MDI. Industry stalwarts such as 360 ONE, American Express, Citibank, Client Associates, Crisil, and Piramal Group strengthened their association with MDI.

































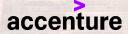






Human Resources

Witnessing continued faith from the industry, MDI hosted leaders such as Aditya Birla Group, Amazon, Asian Paints, Flipkart, Google, HSBC Bank, Nestlé, and PwC boosting MDI's reputation as the premier institute for HRM. Top firms like Accenture Strategy, Airtel, AON Consulting Deloitte, EY, ITC Limited, KPMG, and Landmark Group extended opportunities to the HR cohort and demonstrated enhanced confidence in our talent pool.







































































UNITED HEALTH GROUP®



WNS





Function Wise Highlights

Consulting and General Management

Our legacy recruiters like Accenture Strategy, Aditya Birla Group, Deloitte, Everest Group, and PwC India recruited with renewed vigour. Industrial giants like Amazon, Godrej, Hinduja Group, Reliance Industries, and ReNew also offered coveted General Management roles.





































McKinsey & Company



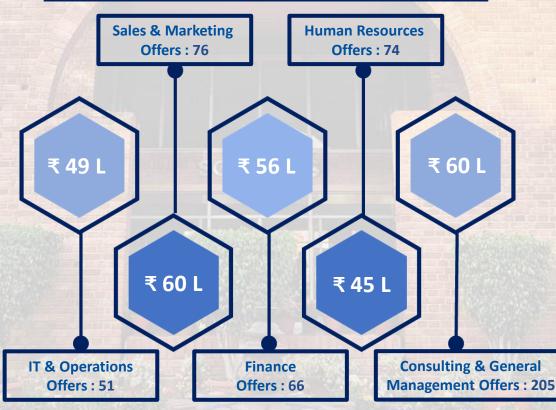








Domain wise Highest CTC Offered





Expressing Gratitude

We would like to express our heartfelt gratitude to our Director, Dean and the entire faculty at MDI Gurgaon for their continuous support, steadfast guidance and motivation which has been a pillar of strength to us throughout the entire process. The broad and extensive alumni network at MDI has also played a crucial role in supporting the institute's industry relations. Their role in imparting valuable knowledge and information to students through various sessions has helped them make the most of the opportunities presented. We are also grateful for the continued support and engagement of our recruiters, who have placed their faith in the talent pool provided by MDI Gurgaon. We look forward to continued engagement and partnerships with them in the future.

Placement Committee

MANAGEMENT DEVELOPMENT







Top (From L to R): Gurkamal Singh, Aditi Bagra, Apoorva Priya, Bindiya, Ankita Kumari, Nidhi Nain, Supratim Chakravarty

Bottom (From L to R): Rohit Mishra, Shimona Gupta, Heena Agarwal, Mayur Gangwani, Jennifer Ann Issac, Poorva Sharma, Saransh Arora

Management Development Institute

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