



# FINAL PLACEMENT REPORT

PGPM, PGP-IM  
& PGP-HRM  
BATCH OF 2017 - 19

MDI Gurgaon is extremely proud and privileged to announce the successful completion of its **Final Placement Process** for the **Batch of 2017-19**. The batch comprises **342 students** across courses of PGPM, PGP-IM and PGP-HRM.

The exceptional capabilities of students have led to the reinforcement of faith from myriad of industry stalwarts and leading global organizations. This was evident when MDI saw a footfall of **106 companies** offering coveted roles across umpteen domains.

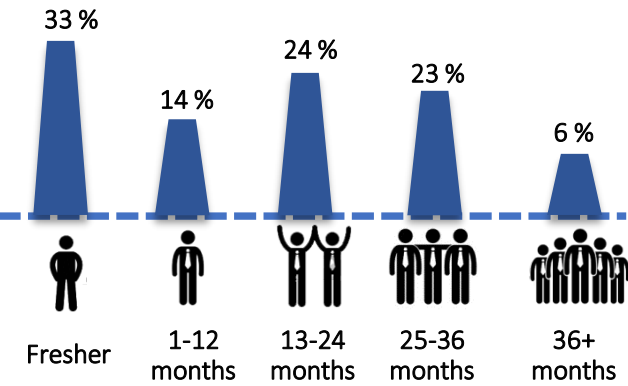
MDI attracts many prominent recruiters because of its distinct demographic student population with the right mix of diversity in terms of work experience and gender. As a result, we saw **36 new recruiters** spread across various sectors offering prominent roles. There was a remarkable increase in the number of offers made by the recruiters. The average salary also saw a rise of close to **5%** over the last year, reinforcing MDI's position as one of the leading business schools in the country.

All the laurels and accomplishments were achieved because of tireless efforts from the faculty and teaching staff of the institute. A firm alumni base was also instrumental in driving the tremendous success of this year's placement statistics. MDI is highly indebted to the benign deeds of its well-wishers and vows to nurture such talented students under its tutelage.

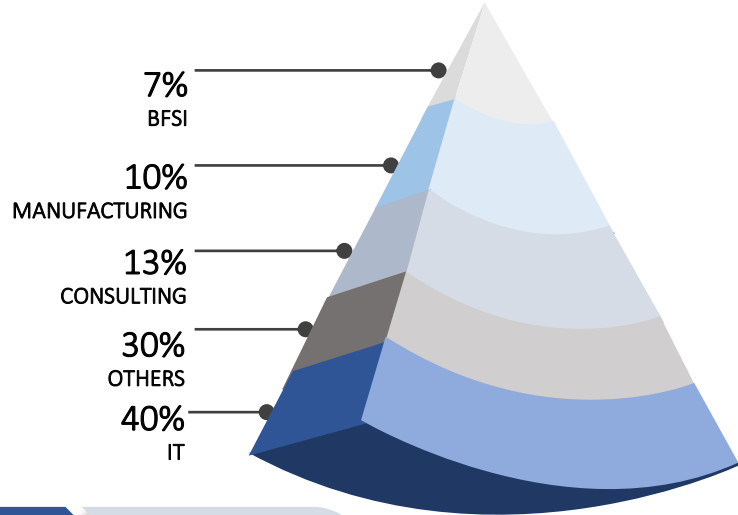


Placement Committee 2018-20

## Work Experience



## Diversity (Industry-wise)



## DIVERSITY IN EDUCATION



**AVERAGE CAT  
PERCENTILE**  
**98.6**

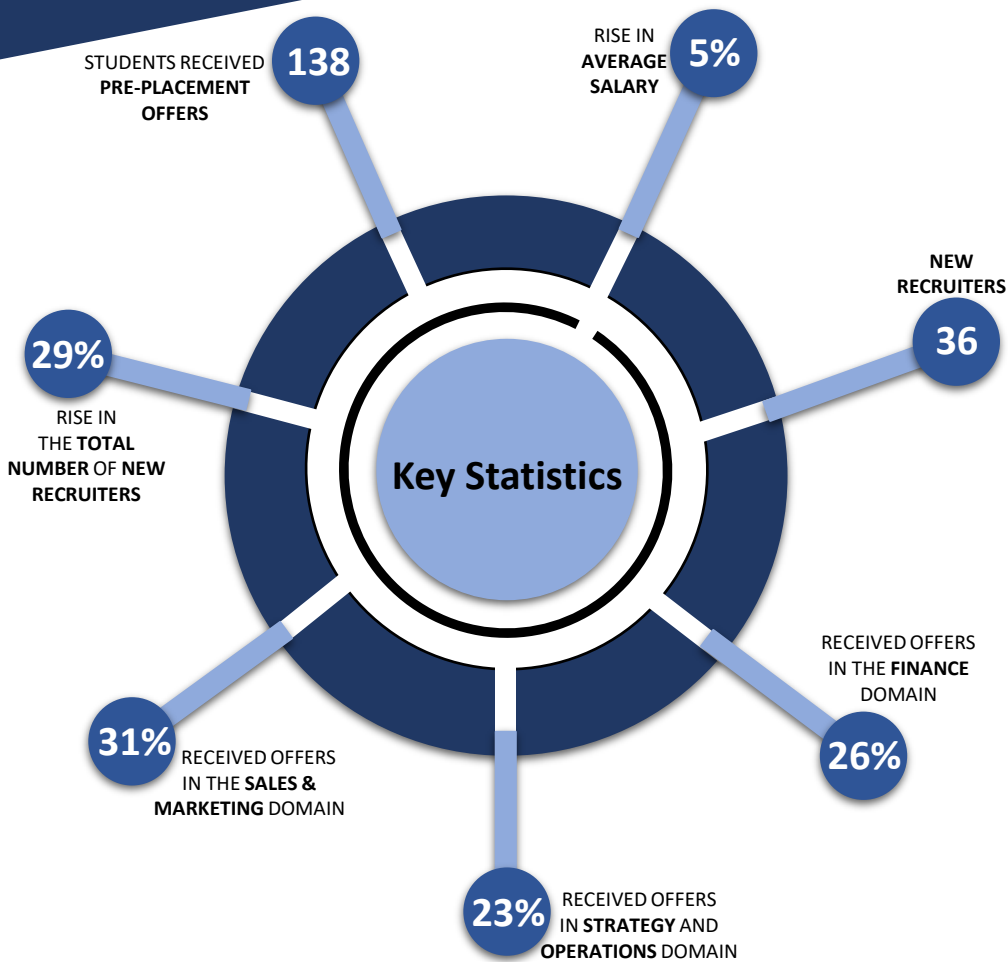
## BATCH PROFILE

**TIER-I  
COLLEGES**  
**36%**

**AVERAGE  
WORK  
EXPERIENCE**  
**21** MONTHS

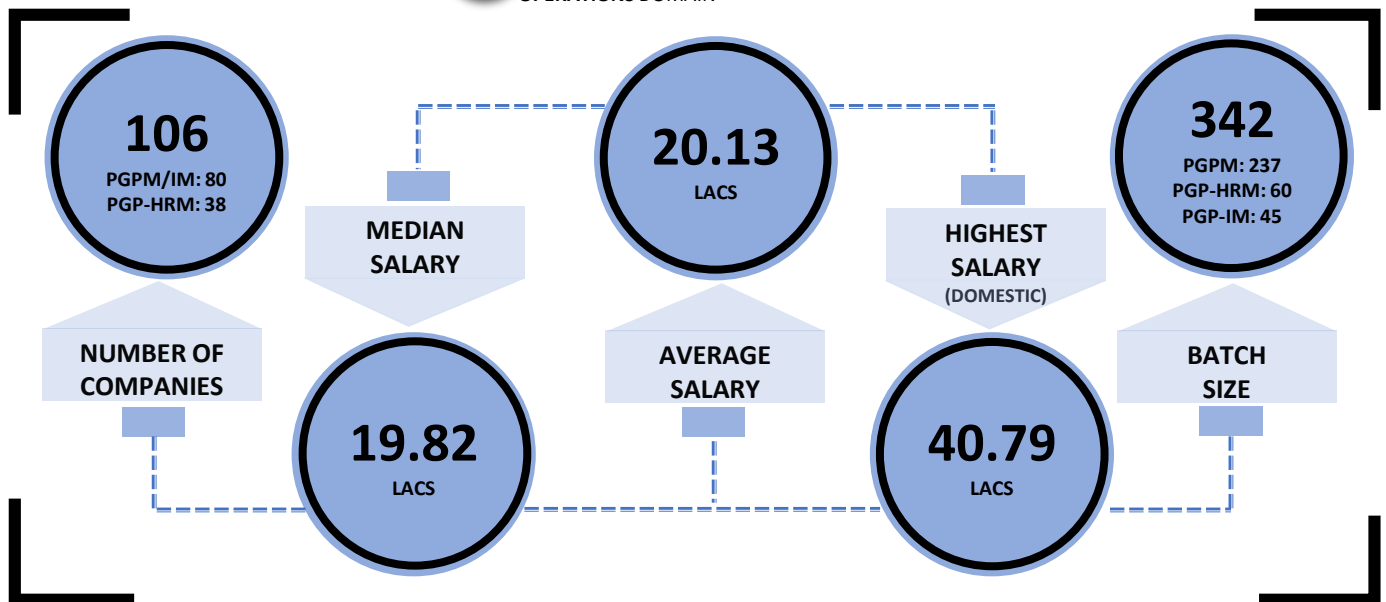
**AVERAGE  
AGE**  
**24** YEARS

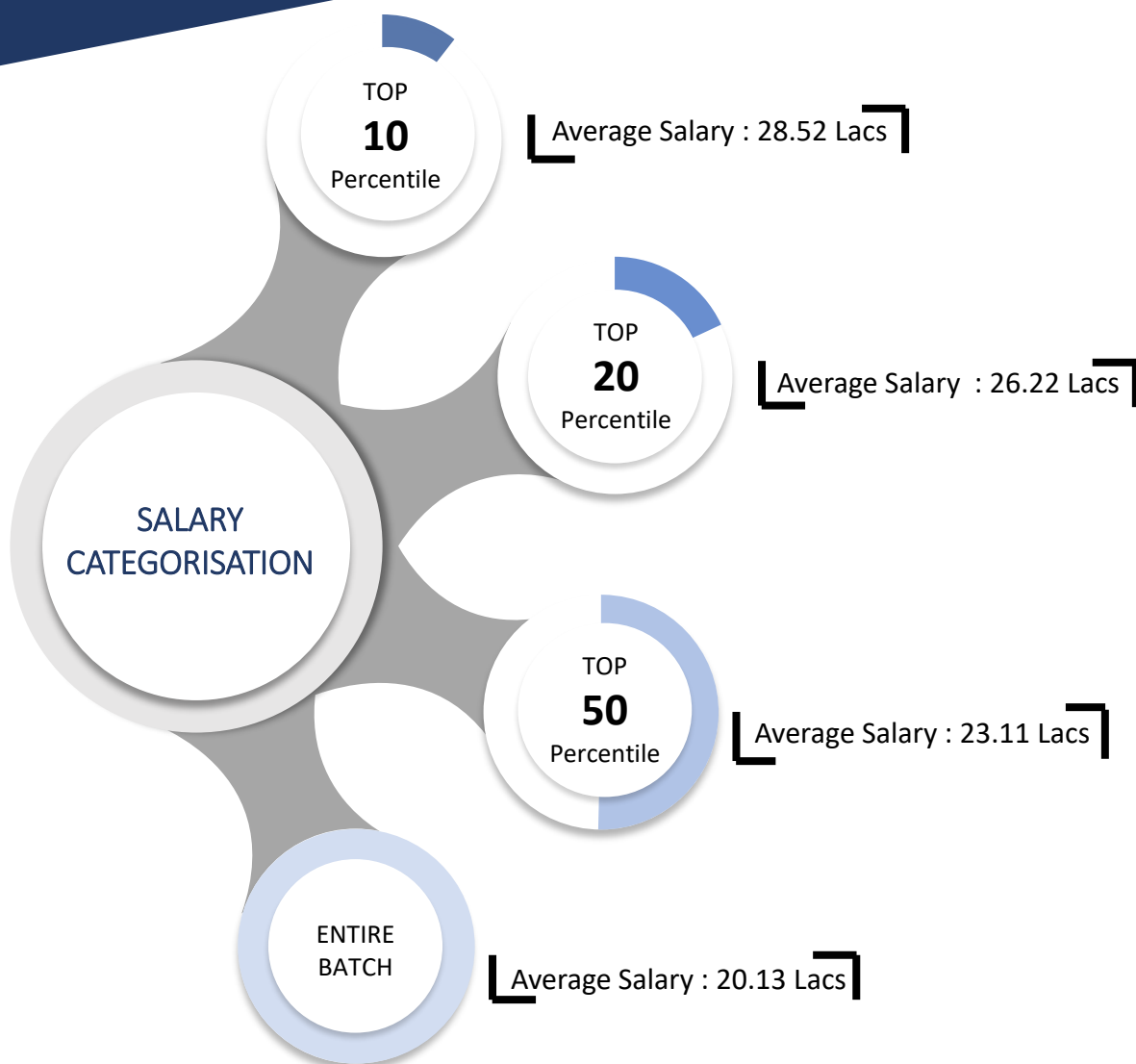
**GENDER DIVERSITY**  
**FEMALES 32%**



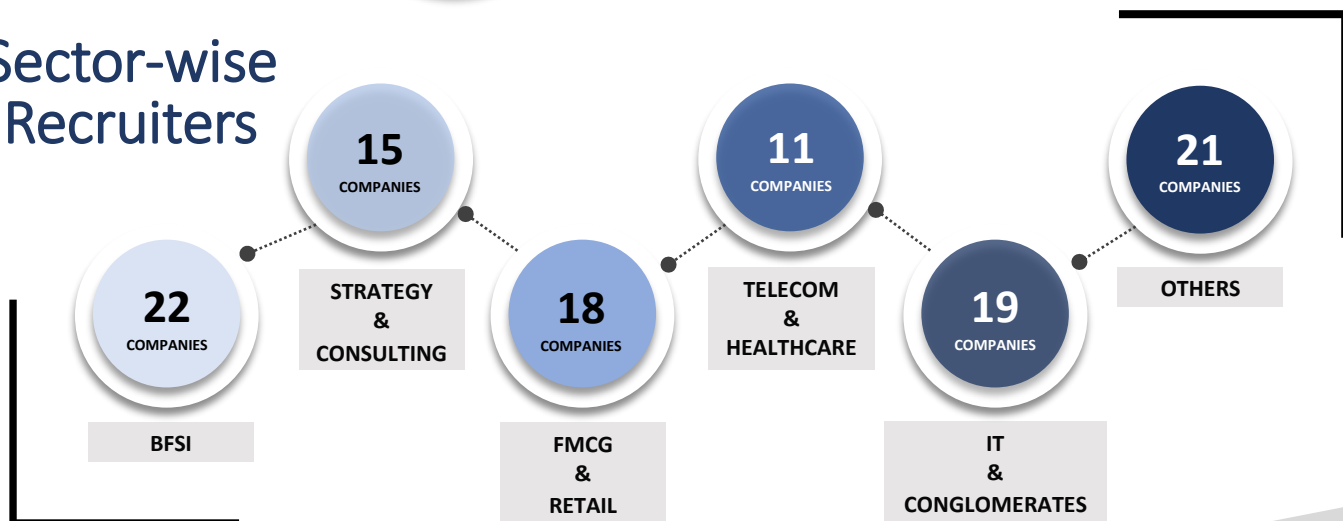
With a total batch strength of 342 students, the Batch of 2017-19 witnessed 100% placements with 2 students opting out of the Placement Process. The entire placement process was wrapped up in a record time of 3 days

Note: All figures are in INR and are mentioned for the entire year





## Sector-wise Recruiters



Regular recruiters such as Asian Paints, Coca-Cola, GCPL, ITC Limited, L'Oréal, MARS and Nivea reinstated their faith in the talent of MDI while new associations were established with Aditya Birla Retail, HP India, Mother Dairy and Sprinklr. Big names in the Pharma sector such as Cipla, Eli Lilly and Novartis strengthened MDI's position in the Healthcare domain. Companies like Airtel and OYO Rooms proved to be major recruiters and revisited the campus with renewed enthusiasm.

## Sales & Marketing



AB InBev	Abbott	ABFRL	ACT Fibernet
Aditya Birla Retail	Airtel	Arvind Life Style Brands	Asian Paints
Bajaj Auto	Cipla	Coca-Cola	Eli Lilly
Godrej Consumer Products	Godrej Properties	GSK Pharmaceuticals	HP India
ITC	Jubilant Foodworks	Kohler	L'Oréal
Larsen & Toubro	LAVA International	MakeMyTrip	MARS
Maruti Suzuki	Maxlife Insurance	Mother Dairy	Nivea
Novartis	OYO Rooms	P&G	Philips India
Pidilite Industries	Raymond	Reckitt Benckiser	ReNew Power
RIVIGO	RPG Group	SBI Cards	Sprinklr
Tata Sky	Tata Steel	ValueLabs	

## Finance



Front-end Investment Banking and Private Equity roles were offered by companies like Avendus and Cube Highways. Other investment banking roles were offered by regular recruiters such as Goldman Sachs, JPMorgan Chase & Co. and Nomura. Roles in corporate banking and treasury services were offered by Axis Bank, BNP Paribas, HSBC Bank and YES Bank.

American Express	Avendus	Axis Bank	BNP Paribas
Cube Highways	DHFL Pramerica	Goldman Sachs	Home Credit
HSBC Bank	ICICI Bank	JPMorgan Chase & Co.	Maersk GSC
MARS	Max Ventures & Industries	Maxlife Insurance	Nomura
SBI Cards	Standard Chartered	YES Bank	

## Operations, IT/ITES & Others

Industry giants in operations domain like Maersk GSC, RIVIGO and Uber were first time recruiters. E-commerce and Digital Advertising firms also recruited for their operations and analytics roles.

American Express	Cisco	CITI	Cognizant
Maersk GSC	OYO Rooms	RIVIGO	Shell
Tata Communications	Tata Sky	Tata Steel	Uber
Wipro			

The general management function saw major conglomerates like Hinduja Group, Mahindra & Mahindra and RIL offering lucrative roles. Premier consulting firms such as Bain & Co., Deloitte, Digital McKinsey and PwC also offered roles in operations, strategy and management.

## General Management & Strategy

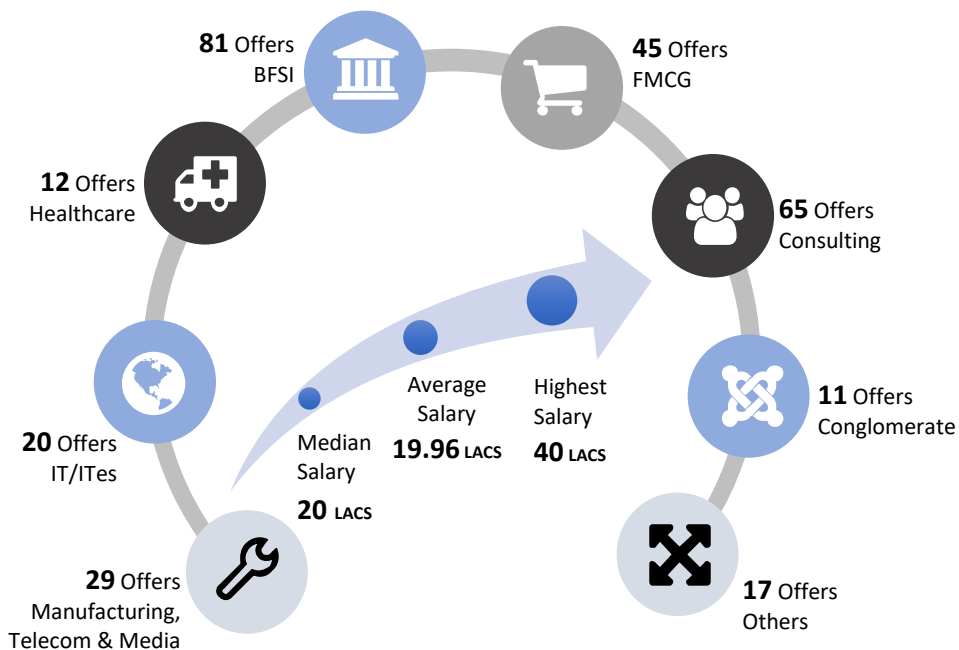
ACT Fibernet	Bain Capability Centre	Cisco	Cognizant
Deloitte India	Deloitte USI	Digital McKinsey	Everest Group
EXL Service	EY GDS	Fresenius Medical Care	Godrej Properties
Hinduja Group	i3 Consulting	Indigo Paints	Infosys Consulting
JSW Group	KPMG	Mahindra & Mahindra	Next Education
PwC India	PwC SDC	Reliance Industries	Trident Group
Zinnov Consulting			

## Human Resources



The human resources domain witnessed a surging demand from the industry this year with several firms such as Accenture, Amazon, Flipkart, Google, IBM, ICICI Bank, Lodha Group, Marico and RPG Group opening their HR profiles. MDI reinforced its position as the institute of choice for major recruiters such as Aditya Birla Group, Airtel, EY, ITC Limited and RIL in the HR domain.

Accenture	Aditya Birla Group	Airtel	Amazon
Axis Bank	BCCL	Cairn India	Capgemini
Cipla	Cognizant	D.E. Shaw	Deloitte India
Dr. Reddy's Laboratories	EY	EY GDS	Flipkart
Google	IBM	ICICI Bank	Intel
ITC	Kotak Mahindra Bank	Lodha Group	Maersk GSC
MakeMyTrip	Marico	Maruti Suzuki	Mercer
OYO Rooms	PwC SDC	Reliance Industries	ReNew Power
RIVIGO	RPG Group	Tata Sky	Tata Steel
Wipro			

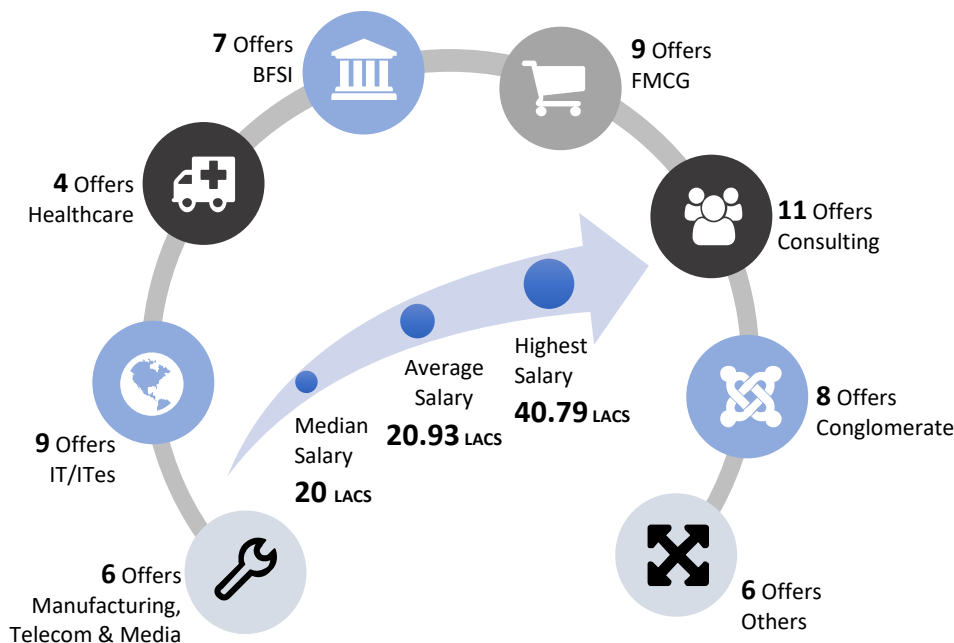


## PGPM & PGP-IM

- Highest salary in **E-Commerce** sector
- More than **30%** of the offers were made in the **BFSI** and **FMCG** sectors
- **50%** of the batch secured a salary of **20 Lacs** or more
- Offers were made in other sectors such as **Consumer Durables, Energy and Logistics**

## PGP-HRM

- Highest salary in **IT/ITES** sector
- **30%** of the total offers were made in the **BFSI** and **Consulting** sectors
- **50%** of the batch secured a salary of **20 Lacs** or more
- Offers were made in other sectors such as **Energy, Infrastructure and Logistics**



## Expressing Gratitude

We would like to express our gratitude to the Director, Dean and the entire faculty at MDI Gurgaon for extending their continuous support and motivation. We are grateful to our distinguished alumni who have helped us in building great relationships with esteemed brands and hosting them on campus. Our alumni have been instrumental in providing guidance through interactive sessions and alumni talks which have helped students gain practical perspectives of the industry. We are thankful to the recruiters for their continued interests and participation and look forward to strengthening our ties with them in the future.

## Placement Committee



**Prof. Kanwal Kapil**

Dean – Placements, Alumni  
Relations, Consulting, Continuing  
Education



**Prof. Vibhava Srivastava**

Co-ordinator – Placements



Placement Committee 2017-19

## Management Development Institute

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