

MANAGEMENT DEVELOPMENT PROGRAMMES 2018-19



MDI
GURGAON

Management
Development
Institute

MANAGEMENT DEVELOPMENT PROGRAMMES 2018-19

Functional Area Wise

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
Program with Overseas Learning Module (OLP)							
OLP/GM 1862	23rd Advanced Management Programme (AMP)	Jyotsna Bhatnagar Avinash Kapoor	jyotsnab@mdi.ac.in avinashkapoor@mdi.ac.in	Campus & Abroad	28	August 20 - September 16, 2018	5,50,000*
OLP/HRM 1863	16th Human Resource Management: An International Perspective	Jyotsna Bhatnagar Nidhi Bisht	jyotsnab@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus & Abroad	13	February 04-16, 2019	4,00,000*
General Management (GM)							
OLP/GM 1862	23rd Advanced Management Programme (AMP)	Jyotsna Bhatnagar Avinash Kapoor	jyotsnab@mdi.ac.in avinashkapoor@mdi.ac.in	Campus & Abroad	28	August 20 - September 16, 2018	5,50,000*
Business Communication (BC)							
BC/MM 1812	Digital Communications and Marketing Strategies	Vidhu Gaur Shaphali Gupta	vidhu.gaur@mdi.ac.in shaphali.gupta@mdi.ac.in	Campus	3	April 09-11, 2018	36,000
BC 1801	Communication Excellence Through Neuro Linguistic Programing (NLP) For Improved Productivity	Vidhu Gaur	vidhu.gaur@mdi.ac.in	Campus	3	April 16-18, 2018	36,000
BC/OB 1816	Transforming Hospitals Into High Reliability Organisations	Niva Bhandari Priyanka Vallabh	niva.bhandari@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	May 02-04, 2018	36,000
BC/ECO 1808	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	May 17-19, 2018	36,000
BC/OB 1859	Developing an Agile Culture in Organizations: Behavioral and Communication Perspective	Ajay K. Jain Priyanka Vallabh Niva Bhandari	akjain@mdi.ac.in priyanka.vallabh@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	June 05-07, 2018	36,000
BC/OM 1818	Client Communication in Business Analytics	Vidhu Gaur Anupama Prashar	vidhu.gaur@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	July 18-20, 2018	36,000
BC 1802	Gender Sensitivity in Organizational Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	August 01-03, 2018	36,000
BC/HRM 1811	Managing Diverse Teams for Improved Productivity	Vidhu Gaur Nidhi Bisht	vidhu.gaur@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	August 06-08, 2018	36,000
BC/MM 1813	Digital Communications and Marketing Strategies	Vidhu Gaur Shaphali Gupta	vidhu.gaur@mdi.ac.in shaphali.gupta@mdi.ac.in	Campus	3	September 06-08, 2018	36,000
BC 1803	The Art of Persuasive Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	September 19-21, 2018	36,000
BC/MM 1814	Building Customer Connect Through Communication Strategies	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	September 24-26, 2018	36,000
BC/OM 1819	Train The Trainer	Neera Jain Anupama Prashar	njain@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	October 22-24, 2018	36,000
BC/ECO 1809	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	Oct 30-Nov 01, 2018	36,000
BC/OB 1861	Competency Building for Leadership Roles	Daisy Chauhan Neera Jain	daisy@mdi.ac.in njain@mdi.ac.in	Campus	5	November 19-23, 2018	55,000
BC/OB 1860	The Art of Successful Leadership and Management	Ajay K. Jain Vidhu Gaur	akjain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	November 26-28, 2018	36,000
BC 1804	Developing Communication Competencies	Neera Jain Vidhu Gaur	njain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	5	December 10-14, 2018	55,000
BC/ECO 1810	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	January 09-11, 2019	36,000
BC 1805	Negotiation Strategies: A Win-Win Approach	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	January 16-18, 2019	36,000
BC/HRM 1835	Communication Strategies for Effective Employee Engagement	Jyotsna Bhatnagar Vidhu Gaur	jyotsnab@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	January 21-23, 2019	36,000
BC 1806	Developing Women Leadership: A Communication Perspective	Neera Jain	njain@mdi.ac.in	Campus	3	January 28-30, 2019	36,000
BC/OB 1817	Managerial Efficacy for Healthcare Professionals	Niva Bhandari Priyanka Vallabh	niva.bhandari@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	February 05-07, 2019	36,000
BC 1807	Effective Communication for Managers and Leaders	Neera Jain	njain@mdi.ac.in	Campus	3	February 12-14, 2019	36,000
BC/MM 1815	Story Telling and Theater Techniques for Effective Communication	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	March 04-06, 2019	36,000
Economics (ECO)							
ECO/BC 1808	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	May 17-19, 2018	36,000
ECO 1820	Economics for Infrastructure Sector Professionals	Sunil Ashra	sunil@mdi.ac.in	Campus	3	September 24-26, 2018	36,000
ECO/BC 1809	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	Oct 30-Nov 01, 2018	36,000
ECO/SM 1825	Strategies for Online Businesses	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	November 07-09, 2018	36,000
ECO/OM 1824	Designing Decision Making Environment for Business Results	Anupama Prashar Leena A. Kaushal	anupama.prashar@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	November 28-30, 2018	36,000
ECO 1821	Economics for Banking Sector Professionals	Sunil Ashra	sunil@mdi.ac.in	Campus	3	December 05-07, 2018	36,000
ECO/BC 1810	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	January 09-11, 2019	36,000
ECO 1822	Economics for Banking Sector Professionals	Sunil Ashra	sunil@mdi.ac.in	Campus	3	February 06-08, 2019	36,000
ECO/SM 1899	Strategies for Online Businesses	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	February 06-08, 2019	36,000
ECO 1823	Managerial Perspective: FDI and The Indian Economy	Leena Kaushal	leena.kaushal@mdi.ac.in	Campus	3	February 12-14, 2019	36,000
Finance (FIN)							
FIN 1828	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	June 11-15, 2018	55,000
FIN 1829	Finance for Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	September 17-21, 2018	55,000



Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
FIN/OM 1885	Blockchain Technology: Foundation, Principles and Business Applications	Manoj K. Srivastava Shailendra K. Rai	mks@mdi.ac.in skrai@mdi.ac.in	Campus	3	September 17-19, 2018	36,000
FIN 1826	Strategic Financial Analysis to Make Value-Creating Decisions	S. Veena Iyer Shalini K. Sahi	s.veena@mdi.ac.in skalrasahi@mdi.ac.in	Campus	3	December 10-12, 2018	36,000
FIN 1830	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	December 17-21, 2018	55,000
FIN 1832	Corporate Governance Excellence for Global Leaders	Sandeep Goel	sandeep@mdi.ac.in	Campus	5	February 18-22, 2019	55,000
FIN 1827	Working Capital Management	S. Veena Iyer Shalini K. Sahi	s.veena@mdi.ac.in skalrasahi@mdi.ac.in	Campus	3	February 20-22, 2019	36,000
FIN/OM 1886	Blockchain Technology: Foundation, Principles and Business Applications	Manoj K. Srivastava Shailendra K. Rai	mks@mdi.ac.in skrai@mdi.ac.in	Campus	3	February 25-27, 2019	36,000
FIN 1831	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	March 11-15, 2019	55,000
Human Resource Management (HRM)							
HRM/PPM 1839	Workplace Investigation and Documentation	Parul Gupta Nidhi Bisht	parul.gupta@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	April 25-27, 2018	36,000
HRM 1833	People Management Competencies: Assessment and Development Centers	Jyotsna Bhatnagar	jyotsnab@mdi.ac.in	Campus	3	July 02-04, 2018	36,000
HRM/BC 1811	Managing Diverse Teams for Improved Productivity	Vidhu Gaur Nidhi Bisht	vidhu.gaur@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	August 06-08, 2018	36,000
HRM 1834	Managing He and She Together: Leveraging Capabilities	Jyotsna Bhatnagar Nidhi Bisht	jyotsnab@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	September 05-07, 2018	36,000
HRM/OB 1836	Career Planning and Development for Organizational Effectiveness	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	September 12-14, 2018	36,000
HRM/OB 1837	Managing Competence at work for high performance	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	December 19-21, 2018	36,000
HRM/OB 1838	Developing People at Workplace: Catalyst for Change	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	January 16-18, 2019	36,000
HRM/BC 1835	Communication Strategies for Effective Employee Engagement	Jyotsna Bhatnagar Vidhu Gaur	jyotsnab@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	January 21-23, 2019	36,000
OLP/HRM 1863	16th Human Resource Management: An International Perspective	Jyotsna Bhatnagar Nidhi Bisht	jyotsnab@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus & Abroad	13	February 04-16, 2019	4,00,000*
Information Management (IM)							
IT/OM 1887	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	April 23-27, 2018	55,000
IT 1847	ERP & Business Advantages: Planning & Implementation Issues	D.P. Goyal	dpgoyal@mdi.ac.in	Campus	3	July 04-06, 2018	36,000
IT 1840	Cyber Security and Data Protection	Anjali Kaushik	anjaliKaushik@mdi.ac.in	Campus	3	August 29-31, 2018	36,000
IT 1841	E-Governance and Data Protection	Anjali Kaushik	anjaliKaushik@mdi.ac.in	Campus	3	September 12-14, 2018	36,000
IT 1842	Privacy and Data Protection	Anjali Kaushik	anjaliKaushik@mdi.ac.in	Campus	3	September 17-19, 2018	36,000
IT 1902	Business Process Change & IT Applications	D.P. Goyal	dpgoyal@mdi.ac.in	Campus	3	October 10-12, 2018	36,000
IT 1843	Agile Project Management	S.S. Bharadwaj	ssbharadwaj@mdi.ac.in	Campus	3	November 14-16, 2018	36,000
IT/OM 1888	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	November 26-30, 2018	55,000
IT 1903	E-Governance & Government Process Change	D.P. Goyal	dpgoyal@mdi.ac.in	Campus	3	December 05-07, 2018	36,000
Marketing Management (MM)							
MM/BC 1812	Digital Communications and Marketing Strategies	Vidhu Gaur Shaphali Gupta	vidhu.gaur@mdi.ac.in shaphali.gupta@mdi.ac.in	Campus	3	April 09-11, 2018	36,000
MM 1844	Social Media Marketing and Content Management	Ritu Srivastava	ritu.srivastava@mdi.ac.in	Campus	3	April 23-25, 2018	36,000
MM 1845	Social Media Marketing and Content Management	Ritu Srivastava	ritu.srivastava@mdi.ac.in	Campus	3	July 16-18, 2018	36,000
MM/BC 1813	Digital Communications and Marketing Strategies	Vidhu Gaur Shaphali Gupta	vidhu.gaur@mdi.ac.in shaphali.gupta@mdi.ac.in	Campus	3	September 06-08, 2018	36,000
MM/BC 1814	Building Customer Connect Through Communication Strategies	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	September 24-26, 2018	36,000
MM/BC 1815	Story Telling and Theater Techniques for Effective Communication	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	March 04-06, 2019	36,000
Human Behaviour and Organization Development (HBOD)							
OB/BC 1816	Transforming Hospitals Into High Reliability Organisations	Niva Bhandari Priyanka Vallabh	niva.bhandari@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	May 02-04, 2018	36,000
OB/BC 1859	Developing an Agile Culture in Organizations: Behavioral and Communication Perspective	Ajay K. Jain Priyanka Vallabh Niva Bhandari	akjain@mdi.ac.in priyanka.vallabh@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	June 05-07, 2018	36,000
OB 1900	Competency Development for Leaders and Managers	Radha Sharma	radha@mdi.ac.in	Campus	3	June 18-20, 2018	36,000
OB 1849	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	June 27-29, 2018	36,000
OB 1846	Managing Self for Leading Others	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	July 23-25, 2018	36,000
OB 1850	Organisation and Techniques of Training	Abinash Panda	abinash.panda@mdi.ac.in	Campus	3	August 16-18, 2018	36,000
OB 1851	Building High Performance Team	Sumita Rai	sumitar@mdi.ac.in	Campus	3	August 29-31, 2018	36,000
OB 1852	Managing Self and Others for Higher Performance	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	September 10-12, 2018	36,000
OB/HRM 1836	Career Planning and Development for Organizational Effectiveness	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	September 12-14, 2018	36,000
OB/OM 1889	Operational and Organizational Excellence	Manoj K. Srivastava Ajay K. Jain	mks@mdi.ac.in akjain@mdi.ac.in	Campus	3	September 24-26, 2018	36,000
OB 1853	Conflict Management and Negotiation Skills	Anil Pathak	apathak@mdi.ac.in	Campus	3	September 26-28, 2018	36,000
OB 1854	Understanding and Leading Self and Others	Abinash Panda	abinash.panda@mdi.ac.in	Campus	3	October 24-26, 2018	36,000
OB 1855	Transforming Organizations Through Proactive People Management Strategies	Ajay K. Jain	akjain@mdi.ac.in	Campus	3	October 29-31, 2018	36,000
OB/BC 1861	Competency Building for Leadership Roles	Daisy Chauhan Neera Jain	daisy@mdi.ac.in njain@mdi.ac.in	Campus	5	November 19-23, 2018	55,000
OB/BC 1860	The Art of Successful Leadership and Management	Ajay K. Jain Vidhu Gaur	akjain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	November 26-28, 2018	36,000

MANAGEMENT DEVELOPMENT PROGRAMMES 2018-19

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
OB 1901	EQ & SQ for Managing Stress and Professional Excellence	Radha Sharma	radha@mdi.ac.in	Campus	3	November 26-28, 2018	36,000
OB 1856	Discovering Self for Managerial Excellence	Sumita Rai	sumitar@mdi.ac.in	Campus	3	December 05-07, 2018	36,000
OB/HRM 1837	Managing Competence at work for high performance	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	December 19-21, 2018	36,000
OB 1857	Developing Leadership Competencies	Sumita Rai	sumitar@mdi.ac.in	Campus	3	January 09-11, 2019	36,000
OB/HRM 1838	Developing People at Workplace: Catalyst for Change	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	January 16-18, 2019	36,000
OB 1848	Developing Management Skills	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	January 16-18, 2019	36,000
OB/BC 1817	Managerial Efficacy for Healthcare Professionals	Niva Bhandari Priyanka Vallabh	niva.bhandari@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	February 05-07, 2019	36,000
OB 1858	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	February 20-22, 2019	36,000
Operations Management (OM)							
OM/IT 1887	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	April 23-27, 2018	55,000
OM 1866	Supply Chain Strategy for Global Business Excellence	Rajesh K. Singh	rajesh.singh@mdi.ac.in	Campus	3	June 11-13, 2018	36,000
OM 1867	Materials Management and Forecasting	Amit Gupta	amitgupta@mdi.ac.in	Campus	3	July 09-11, 2018	36,000
OM/BC 1818	Client Communication in Business Analytics	Vidhu Gaur Anupama Prashar	vidhu.gaur@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	July 18-20, 2018	36,000
OM 1868	Managing Services	Narain Gupta Manoj K. Srivastava	narain.gupta@mdi.ac.in mks@mdi.ac.in	Campus	3	July 23-25, 2018	36,000
OM 1869	Industry 4.0 and Emerging Manufacturing Technologies	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 06-08, 2018	36,000
OM 1870	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 27-29, 2018	36,000
OM 1871	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	September 10-12, 2018	36,000
OM 1872	Six Sigma for Quality Improvement	Anupama Prashar Amit Gupta	anupama.prashar@mdi.ac.in amitgupta@mdi.ac.in	Campus	3	September 17-19, 2018	36,000
OM/FIN 1885	Blockchain Technology: Foundation, Principles and Business Applications	Manoj K. Srivastava Shailendra K. Rai	mks@mdi.ac.in skrai@mdi.ac.in	Campus	3	September 17-19, 2018	36,000
OM/OB 1889	Operational and Organizational Excellence	Manoj K. Srivastava Ajay K. Jain	mks@mdi.ac.in akjain@mdi.ac.in	Campus	3	September 24-26, 2018	36,000
OM 1873	Lean Management and Process Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	October 8-10, 2018	36,000
OM 1874	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	October 15-17, 2018	36,000
OM 1875	Introduction To SPSS and Statistical Reasoning	Amit K. Gupta	amitgupta@mdi.ac.in	Campus	3	October 22-24, 2018	36,000
OM/BC 1819	Train The Trainer	Neera Jain Anupama Prashar	njain@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	October 22-24, 2018	36,000
OM 1876	A Spreadsheet and Statistical Software Approach for Business Analysis and Optimization	Amit K. Gupta Narain Gupta	amitgupta@mdi.ac.in narain.gupta@mdi.ac.in	Campus	3	October 29-31, 2018	36,000
OM 1877	Strategic Sourcing	S. Chatterjee Manoj K. Srivastava	s.chatterjee@mdi.ac.in mks@mdi.ac.in	Campus	3	November 12-14, 2018	36,000
OM 1879	Purchasing & Contract Management	S. Chatterjee Narain Gupta	s.chatterjee@mdi.ac.in narain.gupta@mdi.ac.in	Campus	3	November 19-21, 2018	36,000
OM 1878	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	November 26-28, 2018	36,000
OM/IT 1888	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	November 26-30, 2018	55,000
OM/ECO 1824	Designing Decision Making Environment for Business Results	Anupama Prashar Leena A. Kaushal	anupama.prashar@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	November 28-30, 2018	36,000
OM 1864	Balanced Scorecard: Measure that Matters	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	December 03-05, 2018	36,000
OM 1880	Design of Experiments With MINITAB	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	December 17-19, 2018	36,000
OM 1881	Operations Strategy for Lean and Sustainable Systems	Rajesh K. Singh	rajesh.singh@mdi.ac.in	Campus	3	December 17-19, 2018	36,000
OM 1882	Total Quality Management (TQM)	Anupama Prashar Manoj K. Srivastava	anupama.prashar@mdi.ac.in mks@mdi.ac.in	Campus	3	January 21-23, 2019	36,000
OM 1865	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	January 28-30, 2019	36,000
OM 1883	Warehouse and Inventory Management	Ashok Panjwani Manoj K. Srivastava	apanjwani@mdi.ac.in mks@mdi.ac.in	Campus	3	February 04-06, 2019	36,000
OM 1884	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	February 11-13, 2019	36,000
OM/FIN 1886	Blockchain Technology: Foundation, Principles and Business Applications	Manoj K. Srivastava Shailendra K. Rai	mks@mdi.ac.in skrai@mdi.ac.in	Campus	3	February 25-27, 2019	36,000
Public Policy Management (PPM)							
PPM/HRM 1839	Workplace Investigation and Documentation	Parul Gupta Nidhi Bisht	parul.gupta@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	April 25-27, 2018	36,000
Strategic Management (SM)							
SM 1896	Design Thinking and Innovation for Growth	Shiv Shankar Tripathi	sstripathi@mdi.ac.in	Campus	3	June 25-27, 2018	36,000
SM 1890	Strategy Consultancy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	September 12-14, 2018	50,000
SM 1891	Strategy for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	October 10-12, 2018	50,000
SM/ECO 1825	Strategies for Online Businesses	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	November 07-09, 2018	36,000
SM 1897	Creating Value for Organization Through Strategic Alliances	Veeresh Sharma Meeta Dasgupta	vsharma@mdi.ac.in meeta@mdi.ac.in	Campus	3	November 12-14, 2018	36,000
SM 1892	Innovation for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 28-30, 2018	50,000
SM 1898	Design Thinking and Innovation for Growth	Shiv Shankar Tripathi	sstripathi@mdi.ac.in	Campus	3	December 17-19, 2018	36,000
SM 1893	Strategy Consultancy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 16-18, 2019	50,000
SM 1894	Strategy for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 06-08, 2019	50,000
SM /ECO 1899	Strategies for Online Businesses	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	February 06-08, 2019	36,000
SM 1895	Innovation for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 20-22, 2019	50,000

Month Wise

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
April-May							
BC/MM 1812	Digital Communications and Marketing Strategies	Vidhu Gaur Shaphali Gupta	vidhu.gaur@mdi.ac.in shaphali.gupta@mdi.ac.in	Campus	3	April 09-11, 2018	36,000
BC 1801	Communication Excellence Through Neuro Linguistic Programing (NLP) For Improved Productivity.	Vidhu Gaur	vidhu.gaur@mdi.ac.in	Campus	3	April 16-18, 2018	36,000
OM/IT 1887	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	April 23-27, 2018	55,000
MM 1844	Social Media Marketing and Content Management	Ritu Srivastava	ritu.srivastava@mdi.ac.in	Campus	3	April 23-25, 2018	36,000
HRM/PPM 1839	Workplace Investigation and Documentation	Parul Gupta Nidhi Bisht	parul.gupta@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	April 25-27, 2018	36,000
BC/OB 1816	Transforming Hospitals Into High Reliability Organisations	Niva Bhandari Priyanka Vallabh	niva.bhandari@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	May 02-04, 2018	36,000
BC/ECO 1808	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	May 17-19, 2018	36,000
June-July							
OB/BC 1859	Developing an Agile Culture in Organizations: Behavioral and Communication Perspective	Ajay K. Jain Priyanka Vallabh Niva Bhandari	akjain@mdi.ac.in priyanka.vallabh@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	June 05-07, 2018	36,000
OM 1866	Supply Chain Strategy for Global Business Excellence	Rajesh K. Singh	rajesh.singh@mdi.ac.in	Campus	3	June 11-13, 2018	36,000
FIN 1828	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	June 11-15, 2018	55,000
OB 1900	Competency Development for Leaders and Managers	Radha Sharma	radha@mdi.ac.in	Campus	3	June 18-20, 2018	36,000
SM 1896	Design Thinking and Innovation for Growth	Shiv Shankar Tripathi	sstripathi@mdi.ac.in	Campus	3	June 25-27, 2018	36,000
OB 1849	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	June 27-29, 2018	36,000
HRM 1833	People Management Competencies: Assessment and Development Centers	Jyotsna Bhatnagar	jyotsnab@mdi.ac.in	Campus	3	July 02-04, 2018	36,000
IT 1847	ERP & Business Advantages: Planning & Implementation Issues	D.P. Goyal	dpgoyal@mdi.ac.in	Campus	3	July 04-06, 2018	36,000
OM 1867	Materials Management and Forecasting	Amit Gupta	amitkgupta@mdi.ac.in	Campus	3	July 09-11, 2018	36,000
MM 1845	Social Media Marketing and Content Management	Ritu Srivastava	ritu.srivastava@mdi.ac.in	Campus	3	July 16-18, 2018	36,000
BC/OM 1818	Client Communication in Business Analytics	Vidhu Gaur Anupama Prashar	vidhu.gaur@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	July 18-20, 2018	36,000
OB 1846	Managing Self for Leading Others	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	July 23-25, 2018	36,000
OM 1868	Managing Services	Narain Gupta Manoj K. Srivastava	narain.gupta@mdi.ac.in mks@mdi.ac.in	Campus	3	July 23-25, 2018	36,000
August							
BC 1802	Gender Sensitivity in Organizational Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	August 01-03, 2018	36,000
OM 1869	Industry 4.0 and Emerging Manufacturing Technologies	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 06-08, 2018	36,000
BC/HRM 1811	Managing Diverse Teams for Improved Productivity	Vidhu Gaur Nidhi Bisht	vidhu.gaur@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	August 06-08, 2018	36,000
OB 1850	Organisation and Techniques of Training	Abinash Panda	abinash.panda@mdi.ac.in	Campus	3	August 16-18, 2018	36,000
OLP/GM 1862	23rd Advanced Management Programme (AMP)	Jyotsna Bhatnagar Avinash Kapoor	jyotsnab@mdi.ac.in avinashkapoor@mdi.ac.in	Campus & Abroad	28	August 20 - September 16, 2018	5,50,000*
OM 1870	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 27-29, 2018	36,000
OB 1851	Building High Performance Team	Sumita Rai	sumitar@mdi.ac.in	Campus	3	August 29-31, 2018	36,000
IT 1840	Cyber Security and Data Protection	Anjali Kaushik	anjaliikaushik@mdi.ac.in	Campus	3	August 29-31, 2018	36,000
September							
HRM 1834	Managing He and She Together: Leveraging Capabilities	Jyotsna Bhatnagar Nidhi Bisht	jyotsnab@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	September 05-07, 2018	36,000
BC/MM 1813	Digital Communications and Marketing Strategies	Vidhu Gaur Shaphali Gupta	vidhu.gaur@mdi.ac.in shaphali.gupta@mdi.ac.in	Campus	3	September 06-08, 2018	36,000
OB 1852	Managing Self and Others for Higher Performance	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	September 10-12, 2018	36,000
OM 1871	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	September 10-12, 2018	36,000
SM 1890	Strategy Consultancy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	September 12-14, 2018	50,000
HRM/OB 1836	Career Planning and Development for Organizational Effectiveness	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	September 12-14, 2018	36,000
IT 1841	E-Governance and Data Protection	Anjali Kaushik	anjaliikaushik@mdi.ac.in	Campus	3	September 12-14, 2018	36,000
OM 1872	Six Sigma for Quality Improvement	Anupama Prashar Amit Gupta	anupama.prashar@mdi.ac.in amitkgupta@mdi.ac.in	Campus	3	September 17-19, 2018	36,000
OM/FIN 1885	Blockchain Technology: Foundation, Principles and Business Applications	Manoj K. Srivastava Shailendra K. Rai	mks@mdi.ac.in skrai@mdi.ac.in	Campus	3	September 17-19, 2018	36,000
IT 1842	Privacy and Data Protection	Anjali Kaushik	anjaliikaushik@mdi.ac.in	Campus	3	September 17-19, 2018	36,000
FIN 1829	Finance for Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	September 17-21, 2018	55,000
BC 1803	The Art of Persuasive Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	September 19-21, 2018	36,000
OM/OB 1889	Operational and Organizational Excellence	Manoj K. Srivastava Ajay K. Jain	mks@mdi.ac.in akjain@mdi.ac.in	Campus	3	September 24-26, 2018	36,000
BC/MM 1814	Building Customer Connect Through Communication Strategies	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	September 24-26, 2018	36,000
ECO 1820	Economics for Infrastructure Sector Professionals	Sunil Ashra	sunil@mdi.ac.in	Campus	3	September 24-26, 2018	36,000
OB 1853	Conflict Management and Negotiation Skills	Anil Pathak	apathak@mdi.ac.in	Campus	3	September 26-28, 2018	36,000

MANAGEMENT DEVELOPMENT PROGRAMMES 2018-19

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
October							
OM 1873	Lean Management and Process Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	October 08-10, 2018	36,000
SM 1891	Strategy for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	October 10-12, 2018	50,000
IT 1902	Business Process Change & IT Applications	D.P. Goyal	dpgoyal@mdi.ac.in	Campus	3	October 10-12, 2018	36,000
OM 1874	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	October 15-17, 2018	36,000
OM 1875	Introduction To SPSS and Statistical Reasoning	Amit K. Gupta	amitkgupta@mdi.ac.in	Campus	3	October 22-24, 2018	36,000
BC/OM 1819	Train The Trainer	Neera Jain Anupama Prashar	njain@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	October 22-24, 2018	36,000
OB 1854	Understanding and Leading Self and Others	Abinash Panda	abinash.panda@mdi.ac.in	Campus	3	October 24-26, 2018	36,000
OM 1876	A Spreadsheet and Statistical Software Approach for Business Analysis and Optimization	Amit K. Gupta Narain Gupta	amitkgupta@mdi.ac.in narain.gupta@mdi.ac.in	Campus	3	October 29-31, 2018	36,000
OB 1855	Transforming Organizations Through Proactive People Management Strategies	Ajay K. Jain	akjain@mdi.ac.in	Campus	3	October 29-31, 2018	36,000
BC/ECO 1809	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	Oct 30-Nov 01, 2018	36,000
November							
ECO/SM 1825	Strategies for Online Businesses	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	November 07-09, 2018	36,000
OM 1877	Strategic Sourcing	S. Chatterjee Manoj K. Srivastava	s.chatterjee@mdi.ac.in mks@mdi.ac.in	Campus	3	November 12-14, 2018	36,000
SM 1897	Creating Value for Organization Through Strategic Alliances	Veeresh Sharma Meeta Dasgupta	vsharma@mdi.ac.in meeta@mdi.ac.in	Campus	3	November 12-14, 2018	36,000
IT 1843	Agile Project Management	S.S. Bharadwaj	ssbharadwaj@mdi.ac.in	Campus	3	November 14-16, 2018	36,000
OB/BC 1861	Competency Building for Leadership Roles	Daisy Chauhan Neera Jain	daisy@mdi.ac.in njain@mdi.ac.in	Campus	5	November 19-23, 2018	55,000
OM 1879	Purchasing & Contract Management	S. Chatterjee Narain Gupta	s.chatterjee@mdi.ac.in narain.gupta@mdi.ac.in	Campus	3	November 19-21, 2018	36,000
OM/IT 1888	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	November 26-30, 2018	55,000
OB 1901	EQ & SQ for Managing Stress and Professional Excellence	Radha Sharma	radha@mdi.ac.in	Campus	3	November 26-28, 2018	36,000
OB/BC 1860	The Art of Successful Leadership and Management	Ajay K. Jain Vidhu Gaur	akjain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	November 26-28, 2018	36,000
OM 1878	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	November 26-28, 2018	36,000
SM 1892	Innovation for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 28-30, 2018	50,000
ECO/OM 1824	Designing Decision Making Environment for Business Results	Anupama Prashar Leena A. Kaushal	anupama.prashar@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	November 28-30, 2018	36,000
December							
OM 1864	Balanced Scorecard: Measure that Matters	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	December 03-05, 2018	36,000
OB 1856	Discovering Self for Managerial Excellence	Sumita Rai	sumitar@mdi.ac.in	Campus	3	December 05-07, 2018	36,000
ECO 1821	Economics for Banking Sector Professionals	Sunil Ashra	sunil@mdi.ac.in	Campus	3	December 05-07, 2018	36,000
IT 1903	E-Governance & Government Process Change	D.P. Goyal	dpgoyal@mdi.ac.in	Campus	3	December 05-07, 2018	36,000
BC 1804	Developing Communication Competencies	Neera Jain Vidhu Gaur	njain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	5	December 10-14, 2018	55,000
FIN 1826	Strategic Financial Analysis to Make Value-Creating Decisions	S. Veena Iyer Shalini K. Sahi	s.veena@mdi.ac.in skalrasahi@mdi.ac.in	Campus	3	December 10-12, 2018	36,000
OM 1880	Design of Experiments With MINITAB	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	December 17-19, 2018	36,000
OM 1881	Operations Strategy for Lean and Sustainable Systems	Rajesh K. Singh	rajesh.singh@mdi.ac.in	Campus	3	December 17-19, 2018	36,000
SM 1898	Design Thinking and Innovation for Growth	Shiv Shankar Tripathi	sstripathi@mdi.ac.in	Campus	3	December 17-19, 2018	36,000
FIN 1830	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	December 17-21, 2018	55,000
HRM/OB 1837	Managing Competence at work for high performance	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	December 19-21, 2018	36,000
January							
BC/ECO 1810	Managerial Perspective: Towards Building Smarter Organisations	Niva Bhandari Leena A. Kaushal	niva.bhandari@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	January 09-11, 2019	36,000
OB 1857	Developing Leadership Competencies	Sumita Rai	sumitar@mdi.ac.in	Campus	3	January 09-11, 2019	36,000
SM 1893	Strategy Consultancy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 16-18, 2019	50,000
HRM/OB 1838	Developing People at Workplace: Catalyst for Change	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	January 16-18, 2019	36,000
BC 1805	Negotiation Strategies: A Win-Win Approach	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	January 16-18, 2019	36,000
OB 1848	Developing Management Skills	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	January 16-18, 2019	36,000
OM 1882	Total Quality Management (TQM)	Anupama Prashar Manoj K. Srivastava	anupama.prashar@mdi.ac.in mks@mdi.ac.in	Campus	3	January 21-23, 2019	36,000
HRM/BC 1835	Communication Strategies for Effective Employee Engagement	Jyotsna Bhatnagar Vidhu Gaur	jyotsnab@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	January 21-23, 2019	36,000
OM 1865	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	January 28-30, 2019	36,000
BC 1806	Developing Women Leadership: A Communication Perspective	Neera Jain	njain@mdi.ac.in	Campus	3	January 28-30, 2019	36,000
February							
OM 1883	Warehouse and Inventory Management	Ashok Panjwani Manoj K. Srivastava	apanjwani@mdi.ac.in mks@mdi.ac.in	Campus	3	February 04-06, 2019	36,000
OLP/HRM 1863	16th Human Resource Management: An International Perspective	Jyotsna Bhatnagar Nidhi Bisht	jyotsnab@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus & Abroad	13	February 04-16, 2019	4,00,000*
BC/OB 1817	Managerial Efficacy for Healthcare Professionals	Niva Bhandari Priyanka Vallabh	niva.bhandari@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	February 05-07, 2019	36,000

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
ECO 1822	Economics for Banking Sector Professionals	Sunil Ashra	sunil@mdi.ac.in	Campus	3	February 06-08, 2019	36,000
SM 1894	Strategy for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 06-08, 2019	50,000
SM /ECO 1899	Strategies for Online Businesses	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	February 06-08, 2019	36,000
OM 1884	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	February 11-13, 2019	36,000
BC 1807	Effective Communication for Managers and Leaders	Neera Jain	njain@mdi.ac.in	Campus	3	February 12-14, 2019	36,000
ECO 1823	Managerial Perspective: FDI and The Indian Economy	Leena Kaushal	leena.kaushal@mdi.ac.in	Campus	3	February 12-14, 2019	36,000
FIN 1832	Corporate Governance Excellence for Global Leaders	Sandeep Goel	sandeep@mdi.ac.in	Campus	5	February 18-22, 2019	55,000
OB 1858	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	February 20-22, 2019	36,000
SM 1895	Innovation for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 20-22, 2019	50,000
FIN 1827	Working Capital Management	S. Veena Iyer Shalini K. Sahi	s.veena@mdi.ac.in skalrasahi@mdi.ac.in	Campus	3	February 20-22, 2019	36,000
OM/FIN 1886	Blockchain Technology: Foundation, Principles and Business Applications	Manoj K. Srivastava Shailendra K. Rai	mks@mdi.ac.in skrai@mdi.ac.in	Campus	3	February 25-27, 2019	36,000
March							
BC/MM 1815	Story Telling and Theater Techniques for Effective Communication	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	March 04-06, 2019	36,000
FIN 1831	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	March 11-15, 2019	55,000

*Fees for the programs cover expenses in India, to and fro travel abroad in economy class and academic inputs/industry visits as estimated currently. The lodging and boarding expenses abroad will be borne by the sponsoring organization. Exact fees will be given when the detailed brochure will be sent.

- NOTE:
- The detailed venue, fee etc. are indicative and subject to change. Detailed brochure for the individual programs will be available about 3 months before the start of each program.
 - Organizations concerned must confirm their acceptance of nominations before sending participants to program venue.
 - GST as applicable will be charged extra on all the programs in addition to the program fees.
 - We will provide 10% discount, when we receive 3 to 5 nominations & 20% discount on more than 5 nominations for single programme from same organisation. The overall discount will not exceed 20%.
 - For programme with OLP components the discount will be applicable only on DLP fee.



APRIL 2018	MAY 2018	JUNE 2018	JULY 2018	AUGUST 2018	SEPTEMBER 2018
S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	S M T W T F S 30 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29
OCTOBER 2018	NOVEMBER 2018	DECEMBER 2018	JANUARY 2019	FEBRUARY 2019	MARCH 2019
S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	S M T W T F S 30 31 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29	S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28	S M T W T F S 31 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30



About MDI

The Management Development Institute (MDI) was established in 1973 with the active support of IFCI following an initial grant received from KFW West Germany. The Institute soon established itself as one of the earliest centers for continuing education in India.

As an endorsement of its front runner position in the field of Post Graduate Education in Management in India, MDI's PGPM (a two-year full time MBA equivalent program) has been awarded "A" Grade by the National Board of Accreditation of All India Council for Technical Education (AICTE). Various surveys have ranked MDI among the top B-schools of the Country. The MDI is the first Indian B-school with Global accreditation AMBA-Association of MBAs, UK. The education programs comprise of two-year full-time PGPM, PGP- HR, PGP-IM, 15-month Executive PGDBM, three-year Executive Management Program, Doctoral level FPM I EFPM, Post Graduate Program in Energy Management, and PG Diploma in Public Policy and Management. In addition to its academic programs, MDI has been a pioneer as well as a market leader in the area of continuing education in management. With over 43 years in this field, MDI conducts nearly 200 weeks of intensive short-term training programs each year, aimed at executives and managers from industry. Over 3000 managers participate in these programs each year. These include open programs, as well as customized organization specific training modules. The approach integrates latest knowledge with best practices through integrated business school activities enabling organizations in pursuit of excellence'.

MDI offers consulting services in the different functional areas of management. The driving force at MDI is a dedicated team of distinguished faculty who has extensive experience and expertise in diverse fields. Over the years, there has been distinctive shift in emphasis from helping design and implement policies, systems and processes in functional domains to cross-functional domains. The institute is recognized by the industry (public and private), Central and State governments, and NGOs and is known for providing quality services to its clients. MDI always strives to provide high quality, cost-effective and timely services to the clients. It has remained contemporary through its primary focus on research, adapting to change and developing innovative strategies to facilitate the process of change in the dynamic business environment. The institute's clients say that it has been able to add value to them by bringing in a strong cross-functional emphasis in their approach to carry out business.

As part of its strong research focus, MDI supports the following research initiatives:

- Centre for Supply Chain Management
- Centre for Excellence in Information Management
- Centre for Entrepreneurship
- Centre for Transformational Leadership
- Centre for Corporate Governance
- Centre for Responsible Business
- Centre for Positive Scholarship

MDI maintains high level of academic excellence in management. It has over 80 full-time faculties who have several years of

experience having worked at senior positions in the industry. The faculty is thus able to deliver a healthy mix of practical insights and academic rigor in the classroom. MDI also has strong links with leading international B-schools. This aids in delivering a globalized management curriculum. As part of the global initiatives, student and faculty exchanges go on regularly. Joint research projects are also undertaken. Above all, MDI has a well developed state-of-the-art infrastructure, which includes a library with a collection of over 60,000 volumes, and online access to international journals, a computer center with over 500 PCs, air conditioned lecture halls and syndicate rooms, besides a host of other recreational facilities.

MDI's International Partners

MDI has active linkages with McGill University Canada, University of Waterloo, Waterloo, School of Public Policy, George Mason University USA, University of Connecticut, USA, Cambridge College, Massachusetts, USA, DeGroote School of Business, McMaster University Canada, Robert H. Smith School of Business, University of Maryland, USA, Marquette University Wisconsin, USA, Bentley College, USA, The University of North Carolina, Kenan-Flagler Business School, Chapel Hill, USA, North Carolina State University Raleigh, North Carolina, USA, ESCP-EAP, France, EOHEC Business School, France, The Institute d'Etudes Politiques de Paris (Sciences-Po), IAE Aix-en Provence, France, Total Professors Association (TPA), Paris, Grenoble Ecole de Management, Grenoble, Bergische Universität Wuppertal, Wuppertal, HHL Leipzig Graduate School of Management, Leipzig, International University in Germany, Bruchsal, European Business School - Oestrich-Winkel, Frankfurt School of Finance & Management, Frankfurt, Vienna University of Eco. & Business Administration, Austria, Copenhagen Business School, Denmark, Aarhus School of Business, Denmark, Solvay Business School, Brussels, The Faculty of Applied Economics, University of Antwerp, Belgium, BI Norwegian School of Management, Norway, Università Carlo Cattaneo. (LIUC), Italy, Bocconi University Milano, Warsaw School of Economics, Poland, Graduate School of Business Economics, Higher School of International Commerce and Finance (WSHiFM), Warsaw, Middlesex University London, UK, School of Management, Asian Institute of Technology, Thailand, Queensland University of Technology Brisbane, University of the Free State, Bloemfontein, University of Otago, Dunedin, Leon Recanati Graduate School of Business Administration, LAHAV Executive Education Centre, Faculty of Management, Tel-Aviv University, Tel-Aviv, Israel, University of Tampere, Finland, Lahore University of Management Sciences (WMS), Pakistan, RSM Erasmus University Rotterdam, Athens University of Economics and Business, Athens, Moscow International Higher Business School "MIRBIS", Moscow, Huazhong University of Science and Technology (RUST), School of Management, China. These linkages operate in the domains of exchange of students, faculty and knowledge. Some executive education programs are co-designed and delivered along with our partners. MDI now has developed a new niche market for foreign institutions in conducting international executive development programs at MDI campus.



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