



SUMMER PLACEMENT REPORT

PGPM & PGP-HRM
BATCH OF 2017 - 2019



MDI
GURGAON

**Management
Development
Institute**

Trends



92%
OF THE BATCH
RECEIVED A
SIX DIGIT STIPEND



25%
INCREASE IN ROLES
OFFERED IN THE
FINANCE DOMAIN



28
NEW RECRUITERS
THIS YEAR

It is with great pride that MDI Gurgaon announces the successful completion of the Summer Placement process for the Batch of 2017-19 comprising of 296 students.

Through the years, recruiters from the world's leading organizations have consistently reposed immense confidence in the exceptional capabilities of students that pass through these red brick walls. This was again evinced in the recent Summer Placement process which saw 90 companies offering coveted roles across multiple domains.

The campus has become a sought-after destination for major recruiters from varied industries keeping in line with the diverse demographics of the students. In addition to the regular recruiters who continue to show immense faith in our students for building future leadership, the campus also saw 28 first time recruiters, reiterating the ever-increasing confidence that the industry places upon MDI. There was a substantial increase in the number of offers made by the regular recruiters. Also, the average stipend saw a rise of 20% over that of last year, reinforcing MDI's position as one of the leading business schools in the country.

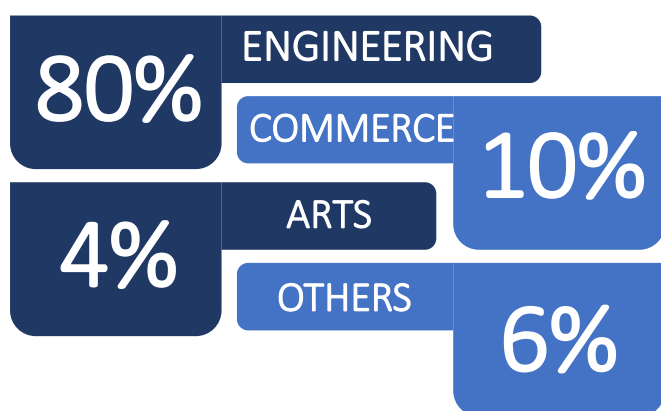
This continuous success can be attributed to our illustrious faculty and distinguished Alumni whose backing and strong conviction led to one of the most successful Summer Placements in the recent past. We are immensely obliged to all the people whose efforts have made this process a new benchmark for success.

New recruiters such as Abbott, Amazon, Avendus Capital, Bajaj Auto, Cipla, Eli Lilly, Gartner, GlaxoSmithKline Pharma, Lava International, Mars, Max Ventures & Industries Ltd., Novartis, P&G, Qualcomm, Sharekhan, Sun Pharma etc. recruited from MDI this year. Investment Banking roles were offered by Goldman Sachs, JPMorgan Chase & Co. and Corporate Finance roles were offered by Coca-Cola and Mars. International roles were offered by organizations such as Tolaram Group and Godrej Industries.

Batch Profile

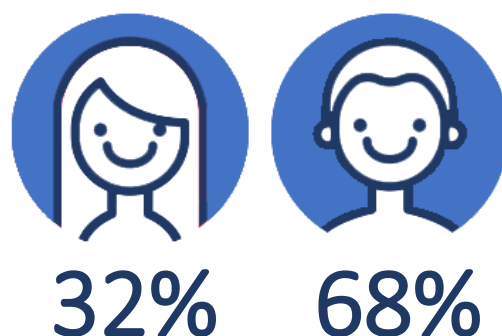
Education

Each year, MDI lays emphasis on hosting a batch of students from varied academic backgrounds. This year was no different with students enrolling from Arts, Commerce, Law, Medicine, Psychology, Science and other diverse backgrounds.



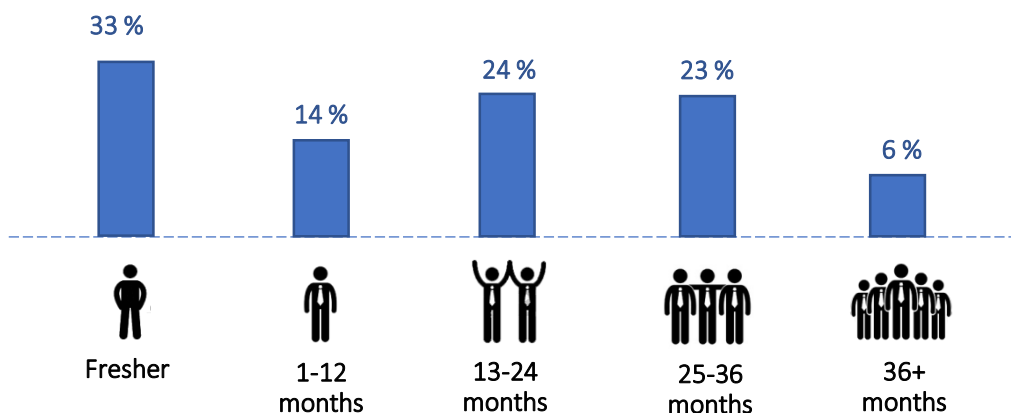
Gender

In keeping pace with the latest industry trends, MDI Gurgaon strives to maintain a balanced gender ratio. This year the batch saw a similar trend with around 32% women enrolling in the PGPM and PGP-HRM programs.



Work Experience

The Class of 2019 is a miscellany of freshers and experienced professionals. The mix of work experience across various sectors such as Banking and Finance, Chartered Accountancy, Engineering and Manufacturing, IT, Medicine etc. provides an ideal pool of talent to the industry for recruitment across various functions.



Average
CAT Percentile



98.5

Highlights

BATCH
STRENGTH

296

PGPM : 236
PGP-HRM : 60

HIGHEST
STIPEND

3.00

Lacs

AVERAGE
STIPEND

1.95

Lacs

RISE
IN STIPEND

20%

MEDIAN
STIPEND

1.85

Lacs

NUMBER
OF COMPANIES

90

PGPM : 76
PGP-HRM : 30

Note: All figures are in
INR and are mentioned
for the entire internship
duration.

Function-wise Split

Regular recruiters such as AB InBev, Asian Paints, Becton Dickinson, Coca-Cola, Dabur, Godrej Industries, ITC Limited, L'Oréal, Marico and Nivea reinstated their faith in the talent of MDI while new associations were established with Mars and P&G. Big names in the Pharma sector such as Abbott, GlaxoSmithKline Pharma and Novartis strengthened MDI's position in the Healthcare domain. International roles were offered by Godrej Industries and Tolaram group.

Sales & Marketing

AB InBev	Abbott	ABFRL	ACT Fibernet
AkzoNobel	Alcon	Asian Paints	Aviva
Bajaj Auto	Becton Dickinson	Bennett Coleman & Co. Ltd.	Coca-Cola
Cummins	Dabur	Edelweiss	Exide
GlaxoSmithKline CH	GlaxoSmithKline Pharma	Godrej Industries	ITC Limited
Kohler	Lava International	L'Oréal	Marico
Mars	Next Education	Nivea	Novartis
P&G	Perfetti Van Melle	Philips	Pidilite
Piramal Group	Raymond	RPG Group	Tata Motors
Tata Steel	Titan Company	Tolaram Group	Vodafone

Finance

Niche roles in front-end investment banking were offered by companies such as Avendus Capital and Langham Capital. Other investment banking roles were offered by regular recruiters such as Goldman Sachs, JPMorgan Chase & Co. and Nomura. Roles in Structured Finance were also offered.

AkzoNobel	American Express	Avendus Capital	Axis Bank
Citibank	Coca-Cola	Cube Highways	Dr. Lal PathLabs
Duff & Phelps	Goldman Sachs	HSBC	HSBC STG
ICICI Bank	InterGlobe	JPMorgan Chase & Co.	Langham Capital
Mars	Max Ventures & Industries Ltd.	Nomura	ReNew Power
Sharekhan	Yes Bank		

Function-wise Split

Operations, IT/ITES & Others

Manufacturing giants offered roles in the Operations domain and leading E-commerce firms recruited for their Operations and Analytics roles.

Becton Dickinson	Cummins	Digital McKinsey	Microland
Pernod Ricard	Shell	ShopClues	Tata Steel

The General Management function saw major conglomerates with Aditya Birla Group offering leadership roles for the first time. Airtel, Godrej Industries, JSW and RPG Group continued to hire for their General Management/Strategy roles.

General Management & Strategy

Aditya Birla Group	Airtel	Avalon Consulting	Aviva
Bain Capability Center	Becton Dickinson	Bennett Coleman & Co. Ltd.	Citibank
Cognizant Business Consulting	Deloitte USI	Digital McKinsey	Eli Lilly
Gartner	Godrej Industries	InterGlobe	JSW
Microland	Pernod Ricard	PwC	Reliance Industries Ltd.
ReNew Power	RPG Group	Synergy Consulting	

Human Resources

The Human Resources domain again saw a surging demand from the industry this year with several firms such as Amazon, Cipla, Novartis, P&G, Qualcomm and Sun Pharma opening their HR profiles for the first time. MDI reinforced its position as the institute of choice for major recruiters such as Aditya Birla Group, Deloitte USI, EY, Godrej Industries, ITC Limited and Reliance Industries Ltd. in the HR domain.

Aditya Birla Group	Airtel	AkzoNobel	Amazon
Axis Bank	Bennett Coleman & Co. Ltd.	Cognizant Business Consulting	Cipla
D.E. Shaw & Co.	Deloitte USI	Dr. Lal PathLabs	Edelweiss
Exide	EY	Godrej Industries	GlaxoSmithKline CH
Intel	InterGlobe	ITC Limited	MetLife
Novartis	P&G	Piramal Group	Qualcomm
Raymond	Reliance Industries Ltd.	ReNew Power	RPG Group
Sun Pharma	Tata Steel		

Sector-wise Split

PGPM

AVERAGE
STIPEND

1.97

Lacs

MEDIAN
STIPEND

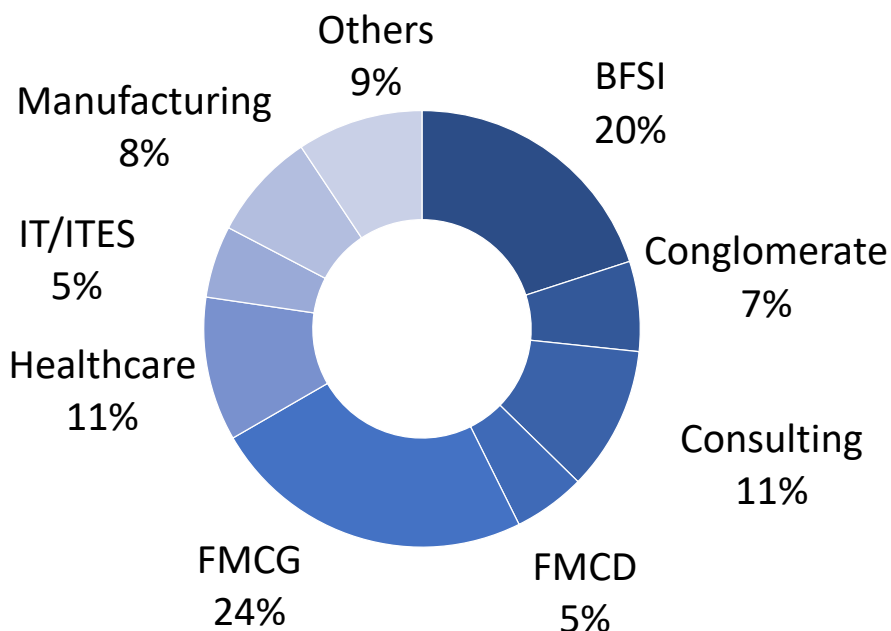
1.85

Lacs

HIGHEST
STIPEND

3.00

Lacs



PGP-HR

Others
13%

BFSI
10%

Conglomerate
10%

Consulting
10%

FMCG
13%

Healthcare
17%

IT/ITES
10%

Manufacturing
17%

1.87

Lacs

AVERAGE
STIPEND

1.90

Lacs

MEDIAN
STIPEND

3.00

Lacs

HIGHEST
STIPEND

Thank you

Expressing Gratitude

We would like to express our gratitude to the Director, Dean and the entire faculty at MDI Gurgaon for extending their continuous support and motivation. We are grateful to our distinguished alumni who have helped us in building great relationships with esteemed brands and hosting them on campus. Our alumni have been instrumental in providing guidance through interactive sessions and alumni talks which have helped students gain practical perspectives of the industry. We are thankful to the recruiters for their continued interest in recruitment at MDI and look forward to strengthening our ties with them in the future.

Placement Committee



Prof. Kanwal Kapil
Chairperson, Placements



Prof. Vibhava Srivastava
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