

## MANDATORY DISCLOSURE

### I Name and Address of the Institution

<b>Name</b>	MANGAGEMENT DEVELOPMENT INSTITUTE	
<b>Address</b>	<b>Permanent Location as approved by AICTE</b> Sukhrali, Mehrauli Road, Gurgaon (Haryana)	<b>Temporary Location (if applicable)</b>  Not applicable
<b>Village</b>	Sukhrali	
<b>Taluk</b>	Nil	
<b>District</b>	Gurgaon	
<b>Pin Code</b>	122007 - 02	
<b>State</b>	Haryana	
<b>STD Code</b>	91-124	Phone No: 4560000
<b>Fax No.</b>	4560456	E-Mail: <a href="mailto:director@mdi.ac.in">director@mdi.ac.in</a>
<b>Nearest Rly Station</b>	Gurgaon	Distance in Kms (Towards) 5 Kms
<b>Nearest Airport</b>	Indira Gandhi International Airport	Distance in Kms (Towards) 15 Kms
<b>Web site</b>	<a href="http://www.mdi.ac.in">www.mdi.ac.in</a>	
<b>File No with date of first approval :</b> File No.16-3/B-II/BOS(M)/93-AICTE dated April 18, 1994		

### II Name and Designation of the Head of the Institution (Principal / Director)

<b>Name</b>	Dr. B.S. Sahay				
<b>Designation</b>	<i>Director</i>	<i>Qualification &amp; Experience : B.Tech., M.Tech, Ph.D. (IIT, Delhi)</i>	<i>Highest Degree</i>	<i>Specialization</i>	<i>Total Experience</i>
		<i>Date of Birth: 23<sup>rd</sup> September, 1958</i>	<i>Ph. D (IIT, Delhi)</i>	<i>Operations Management</i>	<i>26 years</i>
<b>STD Code</b>	0124	<i>Phone No. (O) 4560001, 4560002</i>	<i>Fax No.</i>	4560003	
<b>STD Code</b>	0124	<i>Phone No. (R) 2340445</i>			
<b>E-Mail</b>	<a href="mailto:director@mdi.ac.in">director@mdi.ac.in</a>	<i>Mobile No. 9811311147</i>	<i>Date of joining the institution: 2<sup>nd</sup> April 2009</i>		

### III. GOVERNANCE

#### ➤ List of Board of Governors

1. Shri N.K. Singh  
Member of Parliament (Rajya Sabha) &  
Chairman, Board of Governors, MDI  
7, South Avenue  
New Delhi – 110 011
2. Shri Ajay Sawhney  
Joint Secretary (Training)  
Dept. of Personnel & Training  
Block - IV, III Floor, Old JNU Campus  
New Mehrauli Road  
New Delhi - 110 067
3. Shri Yogesh Agarwal  
Chairman & Managing Director  
Industrial Development Bank of India Ltd.  
IDBI Tower  
WTC Complex, Cuffe Parade  
Mumbai – 400 005

4. Shri S. Ravi  
Chartered Accountant  
H.O. 505A, 5<sup>th</sup> Floor  
D – 4, Rectangle -1  
District Center, Saket  
New Delhi – 110 017
5. Shri Atul Kumar Rai  
Chief Executive Officer & Managing Director  
IFCI Ltd.  
IFCI Tower, 61, Nehru Place,  
New Delhi – 110 019
6. Shri Thomas Mathew T.  
Managing Director  
Life Insurance Corporation of India  
Central Office  
Yogakshema, Jeevan Bima Marg  
P.B. No. 19953  
Mumbai – 400 021
7. Shri S.S. Kohli  
Chairman & Managing Director  
India Infrastructure Finance Co. Ltd.  
1201 – 1207, Naurang House  
K.G. Marg  
New Delhi – 110 001
8. Prof. Shobhit Mahajan  
780, Sector – 4, Urban Estate  
Gurgaon – 122 001
9. Shri N. Balasubramanian  
Former Chairman & Managing Director  
Small Industries Development Bank of India  
Flat No. 71, 7<sup>th</sup> Floor  
Belmonte Road, Mughal Lane, Mahim (West)  
Mumbai - 400 016
10. Shri Sujit K. Mandal  
Whole Time Director  
IFCI Ltd.  
IFCI Tower, 61, Nehru Place,  
New DELHI – 110 019
11. Shri R.V. Shahi  
Former Secretary to Govt. of India, Ministry of Power  
14, Factory Road, Block - A, Ground Floor  
Adjacent to Vardman Medical College (Safdarjung)  
Ring Road  
New Delhi – 110029
12. Ms. Shobhana Bhartia  
Vice Chairperson & Editorial Director  
HT Media Limited  
Regd. Office: Hindustan Times House  
18-20, Kasturba Gandhi Marg  
New Delhi – 110 001

13. Shri Tarun Das  
Chief Mentor  
Confederation of Indian Industry (CII)  
Plot No. 249 - F  
Udyog Vihar, Phase – IV, Sector – 18  
Gurgaon – 122 015
14. Dr. B.S.Sahay  
Director  
Management Development Institute  
Gurgaon - 122 007-02

#### **Representative of Regulatory Body**

Representative from AICTE  
All India Council For Technical Education  
7<sup>th</sup> Floor, Chander Lok Building  
Janpath  
New Delhi – 110 001

#### **Special Invitee**

Shri Pramod Bhasin  
President & Chief Executive Officer  
Genpact  
DLF City, Phase – V, Sector -53  
Gurgaon – 122 002

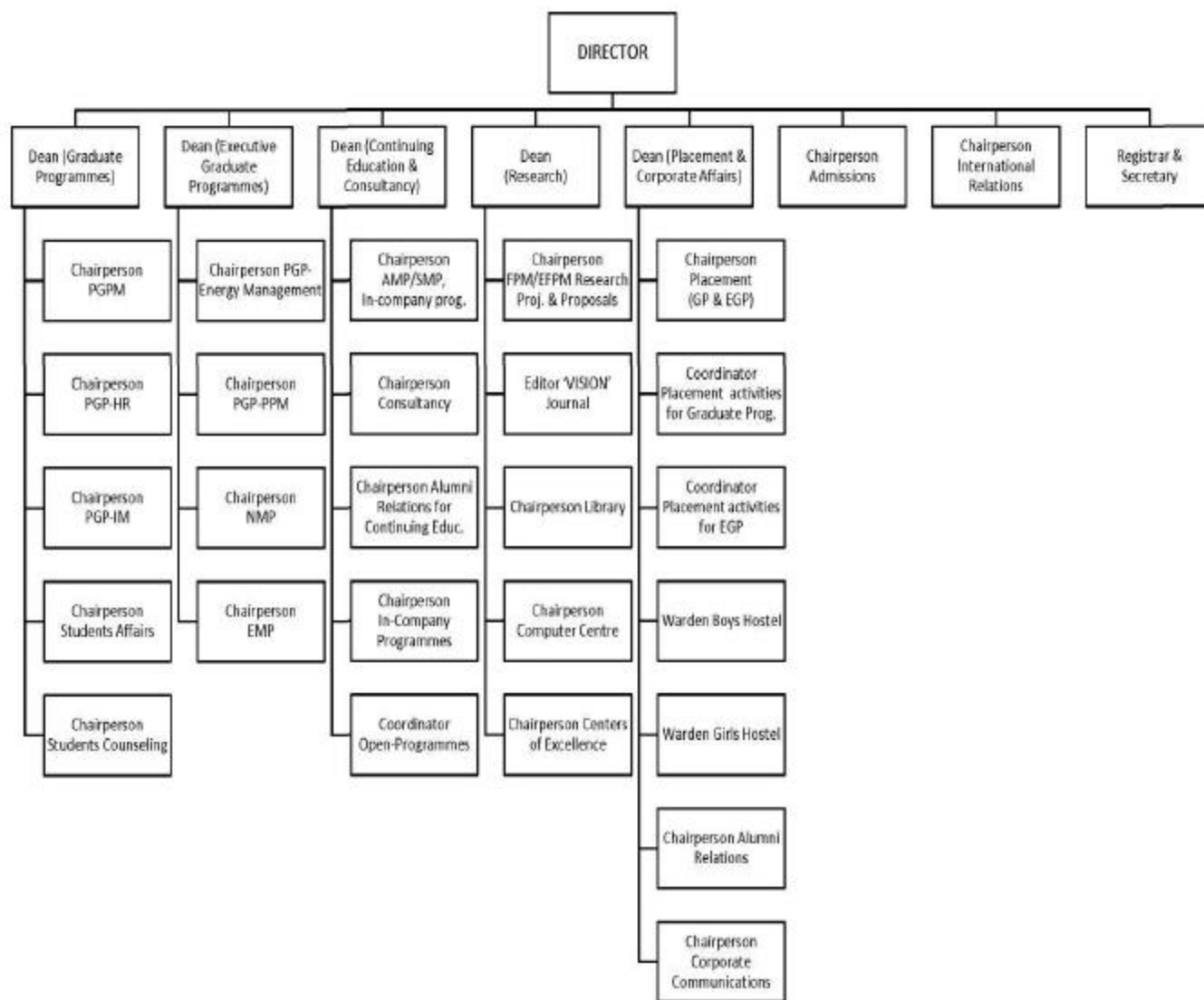
#### ➤ **Academic Advisory Council**

*For every course a Committee has been constituted which also acts as Academic Council for the programme. Faculty body, which involves all faculty members acts as the apex Academic Council.*

#### ➤ **Frequency of the Board meeting and Academic Advisory Body**

*MDI, incorporated as an independent, not-for-profit society with complete autonomy vested in its Board of Governors. Governing board's mission is to design strategic and budgetary policies of the Institute. The Board consists of eminent academicians, bankers, top-notch professionals of industry and government. Board meets at least four times in a year. Various Board committees meet regularly. Faculty Council meetings are held monthly.*

➤ **MDI Organisational Structure**



➤ **Nature and Extent of involvement of faculty and students in academic affairs/improvements**

Meeting of students councils with faculty held from time to time in which based on the feedback from the students and the industry, the course curriculum is modified as per the industry need.

**PROGRAMMES**

S. No.	Courses	Sanctioned Intake 2008-10	Whether approval by AICTE	Duration of the course	Placement facilities	Fee (2009-11)
1	PGDM	240	Yes	2 years	yes	10.90 lacs
2	PGDM (PGP-HR)	60	Yes	2 years	yes	10.90 lacs
3	PGDM (PGP-IM)	60	Yes	2 years	yes	13.15 lacs
4.	PGDM (PPM)	60	Yes	2 years	no	5.10 lacs
5.	PGDM (NMP)	120	Yes	16.5 months	yes	- 4.09 lacs for consortium partner nominees - 5.04 lacs for self sponsored candidates
6.	PDGM (FPM)	20	Yes	3-4 years	no	nil
7.	PGDM (EFPM)	20	Yes	5 years	no	0.70 lacs
8.	PGDM (Part-time)	180	Yes	3 years	no	4.20 lacs

- *Management Development Institute is running PGP-IM course in association with ESCP-EAP Paris. The Institute is having MOU with following 46 foreign business schools/universities for student and faculty exchange.*

INTERNATIONAL LINKAGES	
S.No.	College
<b>North America</b>	
1.	McGill University, Canada
2.	University of Waterloo, Waterloo
3.	School of Public Policy, George Mason University, USA
4.	University of Connecticut, USA
5.	Cambridge College, Massachusetts, USA
6.	DeGroote School of Business, McMaster University, Canada
7.	Robert H. Smith School of Business, University of Maryland, USA
8.	Marquette University, Wisconsin, USA
9.	Bentley College, USA
10.	The University of North Carolina, Kenan-Flagler Business School, Chapel Hill, USA
11.	North Carolina State University, Raleigh, North Carolina, USA
<b>Europe: France</b>	
12.	ESCP-EAP, France
13.	EDHEC, France
14.	The Institut d'Etudes Politiques de Paris (Sciences-Po)

15.	IAE Aix-en Provence, France
16.	Total Professors Association (TPA), Paris
17.	Grenoble Ecole de Management, Grenoble
	<b>Germany</b>
18.	Bergische Universitat Wuppertal
19.	HHL Leipzig Graduate School of Management, Leipzig
20.	International University in Germany, Bruchsal
21.	European Business School - Oestrich-Winkel
22.	Frankfurt School of Finance & Management, Frankfurt
	<b>Austria</b>
23.	Vienna University of Eco. & Business Administration
	<b>Denmark</b>
24.	Copenhagen Business School
25.	Aarhus School of Business
	<b>Belgium</b>
26.	Solvay Business School, Brussels
27.	The Faculty of Applied Economics, University of Antwerp, Belgium
	<b>Norway</b>
28.	BI Norwegian School of Management, Oslo
	<b>Italy</b>
29.	Universita Carlo Cattaneo, (LIUC), Italy
30.	Bocconi University, Milano
	<b>Poland</b>
31.	Warsaw School of Economics, Poland
32.	Graduate School of Business Economics, Higher School of International Commerce and Finance (WSHiFM), Warsaw
	<b>England</b>
33.	Middlesex University, London, UK
	<b>Asia</b>
34.	School of Management, Asian Institute of Technology, Thailand
	<b>Australia</b>
35.	Queensland University of Technology, Brisbane
36.	Royal Melbourne Institute of Technology (RMIT), Melbourne
	<b>South Africa</b>
37.	University of the Free State, Bloemfontein
	<b>New Zealand</b>
38.	University of Otago, Dunedin
	<b>Israel</b>
39.	Leon Recanati Graduate School of Business Administration, Tel-Aviv University, Israel
40.	LAHAV Executive Education Centre, Faculty of Management, Tel-Aviv University, Tel-Aviv
	<b>Finland</b>
41.	University of Tampere
	<b>Pakistan</b>
42.	Lahore University of Management Sciences (LUMS)
	<b>The Netherlands</b>
43.	RSM Erasmus University, Rotterdam
	<b>Greece</b>
44.	Athens University of Economics and Business, Athens
	<b>Russia</b>
45.	Moscow International Higher Business School "MIRBIS", Moscow
	<b>China</b>
46.	Huazhong University of Science and Technology (HUST), School of Management

## VI. FACULTY

### **Business Communication**

Shri Ashok Kapoor	Professor
Dr. Gita Bajaj (Ms.)	Associate Professor
Dr. Anjanees Sethi (Ms.)	Assistant Professor
Dr. Neera Jain (Ms.)	Assistant Professor
Dr. Reeta Raina (Ms.)	Assistant Professor

### **Economics**

Dr. Atmanand	Professor
Shri C.V. Baxi	Professor
Dr. Rohit Prasad	Associate Professor
Dr. Sunil Ashra	Associate Professor
Dr. Sajal Ghosh	Assistant Professor
Dr. Rupamanjari Sinha Ray (Ms.)	Faculty Member
Dr. Subhalakshmi Sircar (Ms.)	Faculty Member

### **Finance**

Dr. C.P. Gupta	Professor
Shri N.R. Bhusnurmath	Professor
Dr. Sanjay Bakshi	Professor
Dr. Gaurav Bhallabh	Professor
Shri Ashesh Gupta	Associate Professor
Shri Tarun Chaturvedi	Associate Professor
Dr. K.N. Badhani	Associate Professor
Dr. Pratap Chandra Biswal	Associate Professor
Dr. Anil Misra	Associate Professor
Dr. Durga Prasad Samantary	Associate Professor
Dr. Ashutosh Das	Assistant Professor
Dr. Sandeep Goel	Assistant Professor
Dr. Shailendra Kumar Rai	Assistant Professor
Dr. Krishna Das Gupta (Ms.)	Assistant Professor
Dr. Samiksha Ojha (Ms.)	Faculty Member

### **Human Resource Management**

Dr. C.P. Shrimali	Professor
Dr. Debi Saini	Professor
Shri G.K. Agarwal	Professor
Dr. J L Gupta	Professor
Shri V.K. Gupta	Professor
Dr. J.K. Jain	Associate Professor
Dr. Jyotsna Bhatnagar (Ms.)	Associate Professor
Dr. Tanuja Sharma (Ms.)	Associate Professor
Dr. Pushpendra Priyadarshi	Assistant Professor
Dr. Soumendu Biswas	Assistant Professor

**Information Management**

Dr. Dhruv Nath	Professor
Dr. K.B.C. Saxena	Professor
Dr. M.P. Jaiswal	Professor
Dr. N.P. Singh	Professor
Dr. D.P. Goyal	Professor
Dr. Sangeeta Shah (Ms.)	Associate Professor
Dr. Anjali Kaushik (Ms.)	Assistant Professor

**Marketing**

Dr. A.P. Arora	Professor
Dr. Mukul P. Gupta	Professor
Shri Vinod Kalia	Professor
Dr. Anita Goyal (Ms.)	Associate Professor
Shri Jass Nathaniel Godinho	Associate Professor
Dr. Jaydeep Mukherjee	Associate Professor
Dr. Neelu S Bhullar(Ms.)	Associate Professor
Dr. Kanwal Nayan Kapil	Associate Professor
Dr. Avinash Kapoor	Assistant Professor
Dr. Chinmaya Kulshrestha (Ms.)	Assistant Professor
Shri Sanjay Chandwani	Assistant Professor

**Operations Management**

Dr. B.S. Sahay	Professor
Dr. Ashok Panjwani	Professor
Dr. Bhimaraya A. Metri	Professor
Dr. S. Chatterjee	Professor
Dr. Vijay Aggarwal	Professor
Dr. Sanjay Kumar	Professor
Dr. Mangi L. Agarwal	Professor
Dr. Joydip Mitra	Associate Professor
Dr. Manoj K. Srivastava	Assistant Professor
Dr. Surya Prakash Singh	Assistant Professor
Shri Sidhartha S Padhi	Sr. Lecturer

**Organizational Behavior**

Dr. Pritam Singh	Shri of Eminence
Dr. Asha Bhandarkar (Ms.)	Professor
Dr. Radha R. Sharma (Ms.)	Professor
Dr. Rajen Gupta	Professor
Dr. Ajay Kumar Jain	Associate Professor
Dr. Subir Verma	Associate Professor
Dr. Sumita Rai (Ms.)	Associate Professor
Dr. Anil Anand Pathak	Assistant Professor
Dr. Daisy Chauhan (Ms.)	Assistant Professor
Dr. Madhushree N Agarwal (Ms.)	Assistant Professor

### Public Policy & Management

Dr. Arun Kumar Rath	Professor
Dr. Avanish Kumar	Associate Professor
Dr. S.K. Tapsavi	Associate Professor
Dr. Vishal Narain	Associate Professor

### Strategic Management

Dr. Arunaditya Sahay	Professor
Dr. Amit Kapoor	Associate Professor
Shri S.N. Raina	Associate Professor
Dr. Harsh Wardhan Mishra	Associate Professor
Dr. Sunil Sharma	Associate Professor
Dr. Rajesh K. Pillania	Assistant Professor

#### ➤ Profile of faculty:

Sl.No.	Faculty	Designation	Area of Teaching	Experience	Date of joining MDI
1	Dr. B.S. Sahay	Director	Operations Management	26	2.04.2009
2	Dr. Pritam Singh	Prof. of Eminence	Organizational Behavior	43	22.08.2003
3	Dr. A.P. Arora	Professor	Marketing	33	01.09.1997
4	Dr. Ajay Kumar Jain	Associate Professor	Organizational Behavior	7	30.12.2003
5	Dr. Amit Kapoor	Associate Professor	Strategic Management	13	08.12.2003
6	Dr. Anil Anand Pathak	Assistant Professor	Organizational Behavior	12	06.02.2004
7	Dr. Anita Goyal (Ms.)	Associate Professor	Marketing	15	01.11.2001
8	Dr. Anjali Kaushik (Ms.)	Assistant Professor	Information Management	15	21.07.2006
9	Dr. Anjanee Sethi (Ms.)	Assistant Professor	Business Communication	14	21.11.2005
10	Dr. Arunaditya Sahay	Professor	Strategic Management	46	01.05.2002
11	Dr. Arun Kumar Rath	Professor	Public Policy & Management	37	15.07.2009
12	Dr. Asha Bhandarkar (Ms.)	Professor	Organizational Behavior	24	18.11.1999
13	Shri Ashesh Gupta	Associate Professor	Finance	15	17.10.2007
14	Dr. Ashok Panjwani	Professor	Operations Management	23	13.08.90
15	Shri Ashok Kapoor	Professor	Business Communication	31	13.10.2003
16	Dr. Atmanand	Professor	Economics	24	14.01.1998
17	Dr. Avanish Kumar	Associate Professor	Public Policy & Management	16	01.08.2006
18	Dr. Avinash Kapoor	Assistant Professor	Marketing	16	27.09.2006
19	Dr. Bhimaraya A. Metri	Professor	Operations Management	21	18.05.2005
20	Dr. C.P. Gupta	Professor	Finance	30	15.03.2002
21	Dr. C.P. Shrimali	Professor	Human Resource Management	35	14.03.1977
22	Shri C.V. Baxi	Professor	Economics	39	04.08.1975
23	Dr. Chinmaya Kulshrestha (Ms.)	Assistant Professor	Marketing	11	12.04.2006
24	Dr. Daisy Chauhan (Ms.)	Assistant Professor	Organizational Behavior	17	01.09.1977
25	Dr. Debi Saini	Professor	Human Resource Management	37	16.06.2004

26	Dr. Dhruv Nath	Professor	Information Management	30	14.01.2002
27	Shri G.K. Agarwal	Professor	Human Resource Management	36	15.12.2008
28	Dr. Gaurav Bhallabh	Profesor	Finance	13	31.07.2009
29	Dr. Gita Bajaj (Ms.)	Associate Professor	Business Communication	17	01.12.2003
30	Dr. Harsh Wardhan Mishra	Associate Professor	Strategic Management	18	9-07.2009
31	Dr. J L Gupta	Professor	Human Resource Management	41	24.06.2008
32	Dr. J.K. Jain	Associate Professor	Human Resource Management	28	27.05.1974
33	Shri Jass Nathaniel Godinho	Associate Professor	Marketing	35	01.06.2004
34	Dr. Jaydeep Mukherjee	Associate Professor	Marketing	17	02.01.2007
35	Dr. Joydip Mitra	Associate Professor	Operations Management	21	15.04.2005
36	Dr. Jyotsna Bhatnagar (Ms.)	Associate Professor	Human Resource Management	14	15.04.2004
37	Dr. K.B.C. Saxena	Professor	Information Management	43	30.04.1996
38	Dr. Krishna Das Gupta (Ms.)	Assistant Professor	Finance	9	1.03.2009
39	Dr. Kanwal Nayan Kapil	Associate Professor	Marketing	16	16.04.2008
40	Dr. M.P. Jaiswal	Professor	Information Management	18	08.09.1997
41	Dr. Madhushree N Agarwal (Ms.)	Assistant Professor	Organizational Behavior	10	24.04.2006
42	Dr. Mangi L. Agarwal	Professor	Operations Management	35	07.07.2006
43	Dr. Manoj K. Srivastava	Assistant Professor	Operations Management	13	14.07.2006
44	Dr. Mukul P. Gupta	Professor	Marketing	28	22.05.2000
45	Dr. N.P. Singh	Professor	Information Management	27	15.04.2002
46	Shri N.R. Bhusnurmath	Professor	Finance	35	03.02.2004
47	Dr. Neelu S Bhullar(Ms.)	Associate Professor	Marketing	16	03.11.2005
48	Dr. Neera Jain (Ms.)	Assistant Professor	Business Communication	19	30.10.2006
49	Dr. Pushendra Priyadarshi	Assistant Professor	Human Resource Management	8	03.10.2006
50	Dr. Radha R. Sharma (Ms.)	Professor	Organizational Behavior	33	05.03.2002
51	Dr. Rajen Gupta	Professor	Organizational Behavior	29	18.06.1997
52	Dr. Rajesh K. Pillania	Assistant Professor	Strategic Management	11	23.10.2006
53	Dr. Reeta Raina (Ms.)	Assistant Professor	Business Communication	20	29.12.2006
54	Dr. Rohit Prasad	Associate Professor	Economics	18	02.08.2005
55	Dr. Rupamanjari Sinha Ray	Faculty Member	Economics	9.5	02.08.2008
56	Dr. S. Chatterjee	Professor	Operations Management	26	01.05.2006
57	Dr. S.K. Tapsavi	Associate Professor	Public Policy & Management	16	10.10.2006
58	Shri S.N. Raina	Associate Professor	Strategic Management	33.5	10.03.2006
59	Dr. Samiksha Ojha	Faculty Member	Finance	3	10.10.2008
60	Dr. Sandeep Goel	Assistant Professor	Finance	14	05.10.2006
61	Dr. Sangeeta Shah (Ms.)	Associate Professor	Information Management	21	10.05.2001
62	Dr. Sanjay Bakshi	Professor	Finance	18	10.05.2001
63	Shri Sanjay Chandwani	Assistant Professor	Marketing	3	20.04.2006
64	Dr. Sajal Ghosh	Assistant Professor	Economics	9	17.04.2006
65	Dr. Sanjay Kumar	Professor	Operations Management	17	4.08.2009
66	Dr. Shailendra Kumar Rai	Assistant Professor	Finance	4	04.10.2005
67	Dr. Soumendu Biswas	Assistant Professor	Human Resource Management	8	04.03.2008
68	Dr. Subhalakshmi Sircar	Faculty Member	Economics	4	01.02.2008

69	Dr. Subir Verma	Associate Professor	Organizational Behavior	12	18.06.2002
70	Dr. Sumita Rai (Ms.)	Associate Professor	Organizational Behavior	9	29.09.2006
71	Dr. Sunil Ashra	Associate Professor	Economics	17	30.04.2004
72	Dr. Tanuja Sharma(Ms.)	Associate Professor	Human Resource Management	25	19.12.2005
73	Shri Tarun Chaturvedi	Associate Professor	Finance	14	25.06.2004
74	Shri V.K. Gupta	Professor	Human Resource Management	42	01.10.1991
75	Dr. Vijay Aggarwal	Professor	Operations Management	34	19.11.2003
76	Shri Vinod Kalia	Professor	Marketing	37	29.07.1998
77	Dr. Vishal Narain	Associate Professor	Public Policy & Management	13	03.04.2006
78	Dr. D P Goyal	Professor	Information Technology	23	Offer Made
79	Dr. K N Badhani	Associate Professor	Finance	15	Offer Made
80	Dr. Ashutosh Das	Assistant Professor	Finance	10	Offer Made
81	Dr. Pratap Chandra Biswal	Associate Professor	Finance	8	Offer Made
82	Shri Sidhartha S Padhi	Senior Lecturer	Operations	4	Offer Made
83	Dr. Anil Misra	Associate Professor	Finance	14	Offer Made
84	Dr. Surya Prakash Singh	Assistant Professor	Operations	6	Offer Made
85	Dr. Durga Prasad Samantary	Associate Professor	Finance	11	Offer Made
86	Dr.Sunil Sharma	Associate Professor	Strategic Management	15	Offer Made

➤ **Visiting Faculty taking full course:**

S.No.	Name	Subject
1	Andita Rao	French language
2	B M Aggarwal	Business Forecasting
3	Francesca Rispoli	Italian language
4	Harish C Jain	Statistics for Management
5	R Krishnan	Assets Allocation & Market Structure for Value Creation
6	Rahul Jain	Management Control Systems
	Rahul Jain	Financial Accounting for Value Creation Process
7	Ranjit Shastri	Consultancy Project
8	Reena Puri	French language
9	S.C. Srivastava	Employment Law-2
10	Vandana Gupta	Management Accounting
11	Saurabh Bhat	Project Appraisal and Structured Finance
12	Shreekanth Vijaykar	Service Operations Management
13	Veeresh Sharma	Business Strategies
14	Vivek Bhatia	Financial Risk Management

15	C.L. Bansal	Energy Environment: Legal, Regulatory Aspects
16	Shailendra Sharma	Project and Contract Management
17	Nand Dhameja	Management Control Systems
18	Shuvendu Patnaik	Power Trading Distribution System Management
19	Jonathan Murphy (Univ. of Cardiff, UK)	Leadership Management

➤ **Guest faculty:**

1.	Ambika Kaur	Director, Punjab State Electricity Board
2.	Anadi Pande	VP-(Corporate Planning & Strategy) Hero Honda
3.	Anil K. Khandelwal	Former Chairman & MD-Bank of Baroda
4.	Anurag Goel	IAS-Ministry of Corporate Affairs, GOI
5.	Aquil Busrai	ED-IBM India
6.	Arun Ramanathan	IAS Secretary (Deptt. of Financial Services)
7.	Ashish Gupta	COO & Country Head-E-Value Serve
8.	Ashish Mendiratta	Director-SCM
9.	Avantika Susan Nigam	Hewitt Associates
10.	B.B. Bhattacharya	Vice Chancellor, JNU-
11.	B.S. Kalsi	Country Head-EI DuPont India Pvt. Ltd.
12.	Bhwnesh Agarwal	Managing Director-Roche Diagnostics India
13.	C.P. Swarnkar	Ex-CMD-Syndicate Bank
14.	Dipan Bhattacharya	Founders & Partners Artios Data Solutions
15.	Gaurav Arora	Founders & Partners Artios Data Solutions
16.	George Joseph	CMD-Syndicate Bank
17.	J. Srinivasmurthy	Dy. Vice-President-HDFC
18.	K.C. Chakrabarty	Chairman-PNB
19.	M. Damodaran	IAS-Former Chairman, SEBI, UTI
20.	M.V. Nair	Chairman & Managing Director-Union Bank of India
21.	Manoj Kohli	Jt. MD-Bharti Airtel
22.	Mythilli Bhusnurmath	Editor, Economic Times
23.	Nripendra Misra	IAS-Chairman, TRAI
24.	P.K. Maithel	DGM-Head MD Group
25.	Paul Birch	Group President-Punj Lloyd Ltd.
26.	Pavan Choudhary	CEO-Vygon India
27.	R. Gandhi	Regional Director-Reserve Bank of India
28.	Rajiv Bajaj	Cardiologist-Batra Hospital

29.	Ram Sharma	Managing Director-Becton Dickinson India Pvt. Ltd.
30.	Ravi Swaminathan	Head of Business-Personal Systems Group, HP
31.	Roel Keus	EVP Technical-Nestle
32.	Sunil Jain,	Sr. Associate Editor-Business Standard
33.	Sunil Sawhney	Member of the Board of Bositon Scientific-
34.	U.K. Tyagi	P.G.C.I.L.
35.	Usha Thorat	Dy. Governor -RBI
36.	V. Leeladhar	Dy. Governor -RBI
37.	V.K. Nagar	E.D.-Syndicate Bank
38.	Varun Talwar	Director-Withya Group
39.	Vinod Sharma	Managing Director-Deki Electronics
40.	VVR Sastry	Chairman -BEL
41.	Aadesh Goyal	Chairman, People Strong - HR Services
42.	Abeek Barua	Chief Economist Treasury, HDFC Bank
43.	Adrian Stray	Head, Category Management, Hindustan Coca-Cola Beverages Private Limited
44.	Akshay Shetty	Investment Banking Division-Lehman Brothers
45.	Amardeep Bajpai	Director - Business Development, Webisdom
46.	Amir Ullah Khan(Dr.)	Director
47.	Ananya Ghosh Dastidar	Professor, University of Delhi, South Campus
48.	Andy Bhanot	Head of Research - South Asia, BBC World Service Trust
49.	Anirban Basu	National Sales Trg. Manager, Nestle India Ltd.,
50.	Anisha Motwani	Sr.Vice President - Marketing, Max New York Life Insurance
51.	Anjan Mukherjee	Professor
52.	Aradhna Aggarwal(Dr.)	Head, Deptt. Of Business Economics, Delhi University, South Campus
53.	Arvind Aggarwal	Head - HR, RPG Enterprises
54.	Ashish Mendiratta	Director - SCM, Philips Electronics Ltd.
55.	Ashwini Aggarwal	Country Business Manager, HP
56.	B.C. Tripathi	Director, Marketing, GAIL India Ltd.
57.	Balvinder Kalsi	Head, Dupont India
58.	Christopher Doyle	Country Manager, The Economic Intelligence Unit
59.	Davinder Singh	Director, New Product Deptt., Coca Cola India
60.	Dhruv Trivedy	Chief Intervener & Promoter, PERCON
61.	Edward Marsh	Head (Management Dev. & Sourcing)-Nestle
62.	G Gispert Sauch SJ	Vidyajyoti College of Theology
63.	Gautam Mukherji	Executive Director(P&A), SAIL, Ispat Bhawan, New Delhi
64.	Gurpriet Singh	RPG - Mumbai Branch
65.	H Y Siddiqui	Ex-Professor, Jamia Millia Islamia

66.	Harbhajan Singh	Asst. General Manager - IR, Honda Motorcycle & Scooter India Pvt. Ltd.
67.	Hari Nair	Vice-President (HR), Sona Koyo Steering Systems Ltd.
68.	Indu Wadhwa	Head- HR, Crewbros Ltd.
69.	James Barth	Lowder Eminent Scholar in Finance, Auburn University
70.	K C Chakraborty	(MD-PNB)/Deputy Governor, RBI-PNB
71.	K.K. Ahuja	Head of Operations - HR, Nippino Automotive & Electronics Ltd.,
72.	Karan Soni	Investment Banking Division-Lehman Brothers
73.	M.S. Joshi	GM, Bank of Maharashtra, Pune
74.	M.S. Myrelle Machado	Director, Motorola
75.	Maj. Gen. SG Chatterjee	Director General Resettlement
76.	Manjit Singh	Director-HR, Idea, DLF Phaseii, Gurgaon
77.	Munish Vasudeva	General Manager - Personnel, Northern Region, Siemens Ltd,
78.	N.K. Sharma	Director (Marketing) BEL, Bangalore
79.	Oscar de Mello	Country Head(Reward Inf. Bureau)-Hay Group
80.	Pankaj Kalra	General Manager - Mktg.,Production Systems Group, Xerox India Ltd.
81.	Pankaj Mittal	Chief People Officer, Fortis Healthcare Ltd.
82.	Prameela Kalive	Head - HR , Zensar
83.	Prashant Khanna	Sri Aurobindo Ashram
84.	R. Krishnan	Director, Brain Matics Solution Pvt. Ltd.,
85.	Ragini Bajaj Chaudhary(Ms.)	Director - Training, EDA Rural Systems Ltd
86.	Rahul Iyer	Brand Manager, Sage Software India (P) Ltd.
87.	Rahul Murgai	Head, Channel Management in Modern Trade, Hindustan Coca-Cola Beverages Private Limited
88.	Raj K Nehru	Dy. General Manager, Leadership Dev. & Strategic HR , IBM Daksh Business Process Services Ltd.
89.	Rajat Ahluwalia	VP (Investment)-Lehman Brothers
90.	Rajat Jain	Munch Nestle India
91.	Rajit Iyer	Chairman, Saarthak
92.	Rajiv Mathur	Spring Board
93.	Rakesh Sharma	EVP & Global Head - HR-Dabur Pharma Limited
94.	Ramaswamy	Founder, Executive Director-Edelweiss Capital
95.	S Y Siddiqui	Head - HR-Maruti Udyog Limited
96.	S.K. Chaturvedi	Chairman & Managing Director, Power Grid Corporation of India Ltd.
97.	Sanjay Walia	General Manager (Mktg.)-Minda Industries Ltd.,
98.	Saurabh Gupta	Regional Business Head - North-Aircel Limited
99.	Simran Baweja	(HR)-Cognizant
100.	Subhash Desai	Director, Risk Management , India-Citi Group
101.	Suman Kr. Dubey	Chief Executive Officer-Preiserve e-solutions Pvt. Ltd.

102.	Syed Safawi	Executive Director-Bharti Airtel Limited
103.	T P Pratap	Chief Marketing Officer-Irridium Interactive Limited
104.	TCA Srinivasa Prasad	Executive Director(F&A), SAIL, Durgapur
105.	Uday Bhanu Sinha (Dr.)	Associate Professor
106.	V. Anand	VP, HR-HCL Technologies Ltd.
107.	Varun Talwar	Founder-Withya Group
108.	Vijay Ghei	Sr. Consultant-NIIT Technologies
109.	Vimal Kumar (Dr.)	Economist-Watson Wyatt Worldwide

➤ **Faculty stability:**

S. No.	Programme	Category	Period of appointment				Total
			Less than 6 Months	Between 6 Months to 1 year	Between 1 to 3 years	More than 3 years	
1	All Courses	Professors	5	1	1	26	33
2		Associate/Assistant Professors	8	1	11	29	49
3		Lecturers	1	1	2		4
4		Others					
5							86

➤ **Profile of Director/Principal**

(i)Particulars of the Full Time Principal/Director of the institution

Name : Dr. B.S. Sahay  
Date of Birth : 23<sup>rd</sup> September, 1958  
Academic qualifications (with field of specialization) : B.Tech., M.Tech, Ph.D (IIT, Delhi)  
Operations Management  
Details of Experience (Academic / Industrial) : 26 years  
Date of the appointment in the present institution : 2<sup>nd</sup> April, 2009

➤ Whether student assessment of faculty is in force: Yes

V. Fee details: (2009-11)

Name of the course	Fee	Time schedule	Fee waiver	No. of scholarships	Boarding & Lodging
PGDM - Full Time	1 <sup>st</sup> Year- Rs. 3.70 lakh  2 <sup>nd</sup> year- Rs. 4.10 lakh	May June August November June August November	Nil	11	0.82 lacs for 1 <sup>st</sup> year  0.89 lacs for 2 <sup>nd</sup> year
PGDM (PGP-HR)	1 <sup>st</sup> Year- Rs. 3.70 lacs  2 <sup>nd</sup> year- Rs. 4.10 lakh	May June August November June August November	Nil	1	0.82 lacs for 1 <sup>st</sup> year  0.89 lacs for 2 <sup>nd</sup> year
PGDM (PGP-IM)	Rs. 13.15 lakh	May June August December	Nil	-	0.82 lacs
PGDM (NMP)	Rs. 2.45 lakh- for consortium partner nominees Rs. 3.50 lakh for self sponsored candidates		Nil	-	1.54 lacs
PGDM (PPM)	Rs. 4.00 lakh	-	Nil	-	1.12 lacs
PGDM (FPM)	FPM students are paid Rs.13,000/- per month. They have to pay Rs.1500 towards room rent plus actual electricity charges				
PGDM(EFPM)	Rs. 0.70 lakh	March for batch starting in July	Nil	-	Not applicable
PGDM – Part Time	Rs. 4.20 lakh	June December July December July December	Nil	-	Not applicable

## VII. ADMISSIONS:

Name of the programme	No. of sanctioned seats	AICTE approval No. & date	Number of students admitted during last two years		Number of applications received during last two years	
			2008-10	2009-11	2008-10	2009-11
PGDM - Full Time	240	F-16-3/ B-II/ BOS(M)/ 93- AICTE dt. 18.04.1994	240	240	16936	17737
PGDM (PGP-HR)	60	No.6250 /AIB-MS/XI/2000 dt. 19.09.2005	59	60	3263	3623
PGDM (PGP-IM)	60	6250/AIB-MS/ XI/ 2000 dt.19.04.2007	35	21	2662	3559
PGDM (NMP)	120	F-16-3/ B-II/ BOS(M)/ 93- AICTE dt. 18.04.1994	109	71	392	244*
PGDM (PPM)	60	6250/AIB-MS/ XI/ 2000 dt.19.04.2007	36	-	82	-
PGDM (FPM)	20	No.6250 /AIB-MS/XI/2000 dt. 19.09.2005	4	4	72	78
PGDM(EFPM)	20	No.6250 /AIB-MS/XI/2000 dt. 19.09.2005	7	10		
PGDM – Part Time	180	D.431/ 16-4/ MCP-M/ 94 dt.27.09.1999	120	61(April batch) & admission in progress for Oct. batch	650	289**

\* In National Management Programme (NMP), the figure of application forms sold shown is that of sold to self sponsored candidates. In NMP programme apart from self sponsored candidates, nominees of consortium partners are also admitted.

\*\* Admission process for batch starting in October has started. Final figures of admissions for the year 2009-11 will be updated soon.

### ADMISSION PROCEDURE:

➤ **Admission test being followed**

CAT and GMAT for PGDBM, PGPHR, PGPIM

MDI admission test for other courses

➤ Calendar

<i>Name of the programme</i>	Last date of request of application form	Last date of submission of application	Dates of Group Discussion/ Interview	Dates of announcing final results	Release of admission list	Date of receipt of acceptance by the candidate	Last date of closing of admission	Starting of academic session
PGDM - Full Time	Mid Nov	Mid Nov	March	Mid April	Mid April	May	June	Mid June
PGDM (PGP-HR)	Mid Nov	Mid Nov	March	Mid April	Mid April	May	June	Mid June
PGDM (IM)	Mid Nov	Mid Nov	March	Mid April	Mid April	May	June	Mid June
PGDM (NMP) Full Time	Mid Nov	Mid Nov	Feb	Feb	Feb	March	April	Mid April
PGDM (PPM)	Nov	Nov	Dec	Jan	Jan	April	May	June
PGDM – PART TIME -April batch -Oct. batch	Jan. July	Feb. July	Feb. August	March beginning/ August End/ Sep beginning	March beginning/ Sep.	Mid March/ Mid Sep	March end/ Mid Sep	April/ October
PGDM (FPM) and PGDM (EFPM)	December	December	Mid January	Mid January	January End	March	30 April 2009	First week of July 2008

➤ Policy of refund of fee, in case of withdrawal (to be notified clearly):

As per AICTE guidelines.

**XI. CRITERIA AND WEIGHTAGES FOR ADMISSION**

MDI uses CAT for short listing the candidates for its programmes. Short listed candidates are then required to appear for group discussions followed by personal interview, the candidate, typically, needs to score a minimum of

- 80 percentile and above in Quantitative Test
- 80 percentile and above in Analytical Test
- 80 percentile and above in Verbal Test.
- 97.99 percentile and above in aggregate

Eligible candidates are ranked in descending order based on their total percentile score. Close to number of candidates that is six times the number of seats available to be filled up are short listed for Group Discussion and Personal Interview.

The short-listed students are then assessed on the following dimensions during the Group Discussion:

- Content and analyses (originality of thought, critical thinking)
- Group behaviour (Team, spirit, help)
- Leadership ability (Initiative, influence)

After Group Discussion, the candidates undergo Personal Interview, wherein the following attributes are evaluated:

- Oral Communication
- Analytical ability
- Personality profile

The past academic record, educational background and work experience of the candidates are also considered during the Personal Interview stage.

- |    |   |       |
|----|---|-------|
| 1. | Weightage for CAT                           | : 70% |
| 2. | Weightage of Group discussion and Interview | : 30% |

Dean (Graduate Programmes)

Signature of the Head of the Institution